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to order. All commissioners present with the exception of Commissioner Swan. He'll be with us tomorrow. The Commission would like to welcome Richard Darko. Richard Darko is the newest member of the Commission. He was appointed to fill the Indiana Gaming Commission spot following the retirement of Chairman Klineman. He comes to us from the Horse Racing Commission. He's a partner in the Indianapolis law firm of Lowe, Gray, Steele & Darko, and we welcome Commissioner Darko.

COMMISSIONER DARKO: Thank you. Pleasure to be here.

CHAIRMAN VOWELS: We move on to the minutes from the business meeting of August 19, 1997. I've assumed the Commissioners have had an opportunity to review the minutes. Anyone have a motion to approve?

COMMISSIONER MILCAREK: I'll make the motion.

COMMISSIONER SUNDWICK: Second.

CHAIRMAN VOWELS: Motion by Commissioner Milcarek, seconded by Commissioner Sundwick. All in favor aye. Show the minutes approved. At

this time we turn our attention to Bob Small and Chairman Klineman. They're both here present with us here today. I believe we have some special commemoration of Alan Klineman.

MR. BOB SMALL: Mr. Chairman, I don't know whether this microphone works. I guess it does. I have with me a not unfamiliar packet. It is my distinct pleasure to come here on behalf of Governor O'Bannon, much as I came here last December on behalf of Governor Evan Bayh, to award to your distinguished outgoing chairman the highest award that we in the state government can give anybody, the Sagamore of the Wabash, and I do so with mixed emotion, and I say that because I am fully aware of the four-year tenure and the hours and hours of time that you all have put in and certainly that Chairman Klineman has put in, and we are eternally grateful.

We are particularly pleased that this commission has steered the course, if you'll pardon the analogy, through some pretty troubled waters to get from Point A, where there was no boat floating in Indiana, to Point B where I guess we are all discussing today. We want to publicly commend you for the high level of

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professionalism you've brought to that task, and Mr. Chairman, as the person who steered that ship to where we are today, I want to thank you on behalf of Governor O'Bannon, Former Governor Evan Bayh and myself for a job well done.

Thank you, Mr. MR. ALAN KLINEMAN: I appreciate the sentiments that you've expressed. It makes me feel really good. to thank you personally for all of the things that you did to help launch this Commission. Going back to September of '93 when we all worked many long hours of trying to get this off the ground. You were there with your shoulder to the wheel and pushing just as hard as everyone else helping us get off the ground so that we could do the job that Governor Bayh had asked us to do. I, like you, am proud of this Commission. They're wonderful wonderful people as persons and they're certainly wonderful public servants. They have fulfilled everything that the Governor asked any of them to do, and the citizens of the State of Indiana should be forever grateful to all of them, and I am grateful to all of you for the way you've carried out your duties and helped make this commission a success that I think it

is.

So I want to thank you and Jack Thar and Floyd and Kay and all the staff because without these commissioners and all you people, nothing would have been accomplished along the lines that have been accomplish. Thank you all. I'm not disappearing from the world, but I am going to sit back and enjoy life a little bit. I won't have to pick up the paper so eagerly in the morning and thumb through to see what they've said about the gaming area. I may look at it later, but I think I'll look at it at my leisure. Thank you all again. Thank you, Bob.

MR. THAR: Alan, don't step away. We're not finished.

CHAIRMAN VOWELS: As the new chairman I order you back to the pdoium.

MR. THAR: I was asked on behalf of the Commission and the staff people to put together a few of our thoughts on your retirement. What we started doing was wondering, as the first chairman -- as you step down as the first chairman of the Indiana Gaming Commission, just what has the leadership of one man meant in four-year period.

On September 1, 1993, when Alan Klineman was

appointed to be the chairman of the newly created Indiana Gaming Commission there was no staff. Today there are nineteen staff employees and growing, approximately eighty Indiana State Police and two Department of Revenue personnel dedicated to the regulating of the riverboat gaming industry in this state. There were no rules, there were no applications, there were no resolutions. In fact, there were no applicants for any of the respective riverboat gaming licenses.

Today we have a lot of rules, all of those
Alan wanted to do. I only wanted to do two.
Don't fool with the state, don't fool with the
patron. And we still have more coming.
Applications which take weeks to fill out,
resolutions by the binderful. We had in excess
of 45 applicants for eleven potential licenses,
of which today we have eight licensees
functioning, have awarded a ninth which is in the
certificate of suitability stage, and are
considering again at a rehearing stage the tenth
license.

There was no travel. We hadn't really gone anywhere until Alan said this commission will go

on the road, resulting in the Commission spending gloriuos days in Gary, Hammond, East Chicago,
Michigan City, Laporte, Evansville, Corydon,
Leavenworth, Mauckport, Bridgeport, Vevay,
Florence, Rising Sun and Lawrenceburg, and with what the State pays in travel money, you know we all got healthy on that.

There were no revenues when he came in as chairman. As of September 1997 there has been collected in excess of \$81.9 million in admission taxes, in excess of \$212.7 million in wagering tax, for total tax collected of \$294.6 million since Alan started as chairman. That wasn't a bad deal for the State, considering the fifty dollars a day they paid he and the other commissioners for doing this.

Of course, Alan would be the first to say that this was not accomplished by him alone, but rather, by the concerted efforts and dedication of the other Commissioners, which is absolutely true, and the staff, which is also even more absolutely true, but as the first chairman of the Indiana Gaming Commission, he is the someone who was held to account. It was his name and reputation and integrity that was and still is on

the line with all the actions taken by the Commission and the staff. That took courage, that took integrity and a bit of madness.

For that we thank him and we award him with the highest honor that can be bestowed on any person having an association with the Indiana Gaming Commission, notwithstanding what Mr. Small said, a lot more Sags have been given out than the Order of Royal Riverboat Rowers.

I'll just read this for the people. Order of Riverboat Rowers, Indiana Gaming Commission hereby appoints Alan I Klineman First Chairman Royal Coxswain, in appreciation of your leadership, September 1, 1993, to September 1, 1997, presented this 22nd day of October, 1997, by various signatures from the members of the staff and state police. Thank you, Alan.

MR. ALAN KLINEMAN: Thank you. This has been a wonderful day for me. I get to sit back and enjoy life a little bit while the Gaming Commission meets, and I certainly appreciate the sentiments. They touch me deeply. I want to thank you all again. One thing I did forget. I want to thank the applicants because early on when we started with one of the two resolutions

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that Jack cited, of course, one of them was we were to have no ex parte contact with the Commissioners, and so far as I know, none of the applicants ever did anything that caused any of the Commissioners any uneasiness, and I want to thank all those who -- fine applicants who made application and stood before us while we questioned them and did all the things that we were supposed to do. At no time did any of the applicants and obviously none of the licensees ever do anything that caused us any concern, and I want to thank the members of the gaming industry and the people who have appeared before us for having abided by that rule and made our job a lot cleaner and a lot easier. the people who appeared before us and I thank you all again.

CHAIRMAN VOWELS: Thank you again, Alan.

Now it's time for the report of the executive

director, Mr. Thar.

MR. THAR: Thank you. A few personnel matters. I'd like to introduce to the members of the Commission, as well as to the people that deal with the Commission, Mr. Richard Haizlip.

Dick, would you stand up. Richard comes -- he

comes to us from Work Force Development. Dick is our newest addition to our audit staff, known as Brady's Dynasty now, bringing that division to a total of six employees. Thank you and welcome aboard, Dick.

We'd also like to announce that aside from enjoying Alan's retirement today we're also enjoying Commissioner Sundwick's birthday.

So Happy Birthday, Robert. A line will be forming to buy him drinks after the meeting.

The Commission has successfully moved its offices. We opened for our first business day on Monday, September 29, 1997, although we're still trying to unpack. Our new address, for those who do not have it, is Indiana Gaming Commission, National City Center, South Tower, Suite 950, 115 West Washington Street, Indianapolis, Indiana, 46204. The Indiana State Police Gaming Enforcement Division is co-housed with us at that location, and all of the telephone numbers and fax numbers remain the same.

Legislative requests: Senator Borst, Chairman of the State Tax and Finance Policy Commission has requested information what riverboats promised in dollars and employment, what is

actually being done regarding the spending of the
promised money and actual employment and
financial information overall. The information
is being compiled and will be presented on
Tuesday, October 28th at ten a.m.

Riverboat updates with regard to Lake Michigan boats: Trump, who is also on the agenda for today, has broken ground for its hotel in Gary, Indiana, which is scheduled for completion the summer of 1998. They've also commenced construction of a new enclosed area on the fourth floor of their vessel and the vessel will be docked during parts of that construction due to order by the Coast Guard.

Majestic Star: The new Majestic Star vessel is a permanent vessel arrived approximately two weeks ago and is scheduled to conduct its test cruise on this coming Monday, October 27th. The first cruise will start at noon and the last cruise commences at midnight, ending the gaming day at 2:00 with passengers off by 2:30. Any Commissioners interested in attending any or all of the cruises on that day, we jsut need to know.

Empress is also on the agenda on different issues. They are also preparing to begin

construction to enclose an area on the fourth

floor of their gaming vessel also. Blue Chip is
also on the agenda on different issues. As you
are aware, we began the test cruise immediately
after our last meeting in Michigan City in

August. Other than a few minor systems problems
that were not critical to the integrity of the
operation or accounting of the win, the opening
was very smooth and the operation has been on the
optimistic side of their predictions to date.

On Ohio River with regard to Argosy, they are also on the agenda. On Wednesday, October 1, 1997, we conducted a test cruise of their new vessel described as the largest cruising riverboat casino in the United States now. As a result of that test, Argosy was allowed to open commencing with its eleven a.m. cruise on Saturday, October 4, 1997, and has been operational since then.

Financial figures: The financial numbers for the month of September 1997 were released last Thursday. They were released on October 20th, whatever date that was. The total admissions tax for the month was \$6,525,609; total wagering tax was \$16,449,449, for a total tax in September of

\$22,975,058. Total admissions tax year-to-date is \$52,924,524. Total wagering tax year-to-date is \$138,214,971, for a total tax year-to-date of \$191,139,495.

Concerning litigation: The time for appeal of the administrative law judge's ruling and this Commission's adoption of the rulings concerning the lawsuit, administrative suit brought by Empire has expired. Consequently, the litigation appears to be over as no appeal was made of the remaining issue in front of the administrative law judge and no appeal was made of this Commission's final orders through any court.

Finally, the last item I present to you is one that's a little different. And that is that the Gaming Commission staff has been receiving quite a few -- and I think it's approximately ten over the last three months -- requests from individuals seeking approval from the Commission to allow newly invented gambling games to be approved for use on the riverboats here in Indiana. Most of the games that we're receiving submittals for are described as variations of statutorily permissible games. We presently have some games in play in Indiana which fall into the

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area of variations on statutorily permitted games. For instance, Caribbean Poker and Let It Ride are both forms of Poker that have taken a deviation.

The statute which we are looking at reads as follows: It's IC4-33-2-9. It's in the definitions. It's the definition of gambling games. Reads as follows: "Gambling games" includes any of the following, if approved by the Commission as wagering device. That includes Baccarat, Twenty-one, Poker, craps, slot machines, video games of chance, roulette wheel, Klondike board, punch board and so on.

Very early on in this Commission's career the Commission decided to not allow gambling devices such as push cards, jar tickets, pull tabs and the like, using as the philosophy or the prevailing philosophy at that point in time was we were not going to allow games on the riverboat that came in to compete with things that were being used by charitable gaming. Let charitable gaming have those games without competition.

So for instance, with regard to poker, notwithstanding the statutes since poker, the Commission has allowed Caribbean Stud and has allowed Let It

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Ride.

The question before you, which we don't need to answer today but to get some direction today, is how does the Commission want us to go about handling these requests to get them in a position to present to you for your consideration. I would defer to Kay. Kay, could you describe for the Commission an example of one of the games that we have received?

MS. KAY FLEMING: Yes, at the present time we have, as Jack said, approximately ten games, one of which is called Super Seven. a variation of Black Jack which allows a separate side bet to be placed. If you place a side bet and the first card dealt to the player is a seven, you get paid for having a seven turned up as your first card. I think you win approximately three dollars. If the second card dealt to the player is another seven and it's of the same suit, they would win one hundred dollars. Ιf it's a seven but of a different suit, they would win fifty dollars. If the player then requested a third card and the third card was a seven, they would be paid. If it's a seven of a different suit and if they have three sevens of the same

suit, a higher amount, at least five thousand dollars. So that would be an example of one that's a variation or side bet on the Black Jack. Some of them are a little bit further removed from the types of games we have now.

What the Commission staff has done, we do have a contract with an independent laboratory, Gaming Laboratories International of New Jersy. We do have rules submitted to them for an analysis of what the theoretical payback percentage is, et cetera. We're beginning to receive from GLI their opinion and their analysis of the game and then at that point we need to know how you would like to handle it.

MR. THAR: So we throw that open for discussion and thoughts by Members of the Commission.

COMMISSIONER SUNDWICK: First off, are these games that are being requested, are they games that are being played other places?

MS. KAY FLEMING: Some are and some are not. And that's the information that we have them submit is where they have gotten approval for the game or the game is being offered, if they have a riverboat in Indiana that wants to

offer the game. All that would be presented to you in a package if you direct us how you want us to proceed with that. But some of them are being offered; some of them are not.

COMMISSIONER BOCHNOWSKI: These games are being presented by people who came up with the games, not by the riverboats?

MS. KAY FLEMING: Correct, it's the inventor of the game.

COMMISSIONER BOCHNOWSKI: It would be nice if they would approach the riverboat and then the riverboat would come to us and ask permission.

MS. KAY FLEMING: In some instances the riverboats have provided them with letters expressing interest to offer the game if it receives approval. We do request that information when we ask them to submit their package, do you have a riverboat interested in offering.

COMMISSIONER BOCHNOWSKI: Yeah, because it sounds like a lot of time and money and effort.

COMMISSIONER SUNDWICK: I agree with that. You're asking us for procedure. Seems to

me if the riverboat is interested and they were interested in bringing it to us, then they'd have a level of interest other than a letter saying they'd like to do that, they'd like to have that game, other than just saying "Well, that's a good idea. Why don't you go chase it down, get it approved and maybe we'll do it." I think we're wasting that person's time, our time. We really don't know if they really want to do this. So I would suggest that the riverboat themselves be a part of that or be the ones that make the petition. You asked.

COMMISSIONER DARKO: I promised my wife

I'd be quiet today. I agree completely with Bob.

I think the licensees are in the business of

deciding which games are safe and which are not

and which are profitable and which are not, and

unless a licensee has come to the Commission and

said "we'd like to use this game", I think it's a

waste of staff time and state money to even

investigate it up to that point.

MR. THAR: With regard to the investigation that we do, we don't spend a lot of time or anything else. As Kay has indicated, we generally send a letter back to these people tell

them you have to submit it to this laboratory and you have to bear all costs. If we put those two in concert that we want them to submit it to the laboratory so they can give us information that maybe inventor or the riverboat might not, that is, theoretical payout percentage, whether or not they think it meets with accepted gaming standards in terms of fairness, clarity, not an ambiguous game, and then probably to take it to another step, after we've receive that letter advise them if they've got a riverboat's interest, then it would have to be brought by them to us. Would that seem to fit in?

COMMISSIONER BOCHNOWSKI: I didn't realize -- I was misunderstanding. I thought we were bearing the cost of this laboratory.

MR. THAR: No. Some games are created by people that just work out of a garage and came up with a great idea and they started with nothing and it ends up to be something. And others are presented by companies that are in the business of trying to devise other games. So you have a whole range of economic abilities. If the Commission's got a good idea if a riverboat is not going to step are forward and say "if you

approve this we're willing to give it a go for a test the period of time," then we ought not probably consider --

COMMISSIONER DARKO: I can't imagine it going the other way. I can't imagine the Commission saying to a riverboat why don't you offer XYZ game. If they don't like it, don't know it, don't want it. I can't imagine we'd say why don't you do this.

CHAIRMAN VOWELS: Are the people that are contacting you, essentially are they wanting us to amend our rules to expand the list of acceptable games? I'm trying to figure out where the horse and the cart is here. It would seem to make more sense that if a casino operator wanted wanted to have a particular type of game they would come in front of us and say so and so has brought this game to our attention and have the lab check it out and all this. I quess my question would be if it all came back from the lab and looked kosher to you guys and we amended the rule to expand it to include this game to give some of the casino operater in Indiana who had never thought about it, there's going to be marketing aspects of that too whether they want

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to get into something that might be too complex 1 2 for the common gambler. 3 COMMISSIONER SUNDWICK: (inaudible) if it's a good game (inaudible) the next step at all. 5 MR. THAR: That would conclude my report. Are there any questions? CHAIRMAN VOWELS: One thing that we need 8 9 to do. I was the secretary and I'm no longer the 10 secretary so we need a secretary. Would somebody 11 like to make a motion for one of the 12 Commissioners to fill the secretary's spot for the Gaming Commission? 13 14 COMMISSIONER SUNDWICK: I'd like to 15 motion to Tom Milcarek be appointed as secretary. 16 CHAIRMAN VOWELS: Any second? 17 COMMISSIONER BOCHNOWSKI: I'll second. 18 CHAIRMAN VOWELS: Show Miss Bochnowski 19 seconding that. All in favor say aye. Milcarek, you're our secretary. Practice your 20 21 penmanship. Is there any other old business we 22 need to do? No old business. We'll move into new business. We've got some 23 24 rules that Miss Fleming has to present to us, and Miss Fleming, it's all yours. 25

MS. KAY FLEMING: Yes, thank you. Have some rules that were published as proposed rules in the Indiana Register and those are now ready to be adopted by the Commission as final rules. There are only two this time. 68 IAC 3-4, Challenges of the Designation of Certified Minority or Women's Business Enterprise, and 3-5, Certification; Hearings on Denials and Challenges to Certification. This is Resolution 1997-34 and by adopting this it will be forwarded as final rules to the Attorney General's office for review.

CHAIRMAN VOWELS: Does anybody have any questions for Miss Fleming? Do I have a motion to adopt the rule?

COMMISSIONER BOCHNOWSKI: I'll so move.

CHAIRMAN VOWELS: Second?

COMMISSIONER SUNDWICK: Second.

CHAIRMAN VOWELS: Any discussion? All in favor say aye. Show Resolution 1997-34 is adopted. Then, Miss Fleming, looks like disciplinary action is the next thing on the agenda.

MS. KAY FLEMING: I'm trying to make sure my notes are all together here. If you'll bear

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with me for just a moment. We have three disciplinary actions that the Commission has initiated within the Commission staff has reached a settlement agreement with the riverboats. The first one is 97-AR-1. This is a disciplinary action that was initiated against the Argosy Casino. It addresses numerous violations of the count process and procedures that are to be utilized in the count room. Consists of six counts.

Count 1 addresses the fact that on February 2, 1997, only one employee was present in the hard count room during that process. He left early after advising the supervisor his duties were completed, and when the next shift arrived they discovered that he had left over six thousand dollars in uncounted tokens in the hard count The vault had been over six thousand room. dollars short on that same gaming day. Additionally, numerous individuals were present in the hard count room with the uncounted tokens between the time of the employee leaving and the arrival of the next shift, and that employee also left six bags of counted tokens in the hard count room. All of these are violation of the act, the

rules promulgated thereunder and the internal controls that have been submitted by the Argosy cast.

Count 2 covers the fact that on numerous occasions between February 1 and February 22, 1997, only one employee was scheduled to perform jet sort counts and a minimum of two are required.

Count 3 addresses the fact that between

February 1 and February 3, 1997, numerous

occupational licensees entered the hard count

room without accurately completing the hard count

log.

Count 4 addresses the fact that on February

22, 1997, four bags of trash were removed from

the hard count room without security checking the

crash by using a metal detector.

Count 5 establishes that on February 1, 1997, numerous occupational licensees exited the hard count room without security utilizing the metal detector.

County 6 covers the fact that on February 2, 1997, the hard count was commenced and on numerous occasions only one individual was present with the uncounted tokens in the hard

count room when three persons must be present 1 during that time. 2 Commission staff has discussed the 3 matter with Argosy. They have addressed a lot of their problems internally and the Commission 5 recommend that a fine of \$10,000 be imposed on Argosy for 97-AR-1. CHAIRMAN VOWELS: Do I hear a motion to 8 9 approve or disapprove? COMMISSIONER ROSS: I move that the 10 11 (inaudible) 12 CHAIRMAN VOWELS: Second? COMMISSIONER MILCAREK: Second. 13 14 CHAIRMAN VOWELS: Mr. Milcarek seconds. 15 Any discussion? This agreement fining Argosy There's been a motion that the 16 \$10,000. Commission approve that agreement, and all those 17 18 in favor say aye. Show that it is approved. 19 COMMISSIONER BOCHNOWSKI: I actually do have a question but not regarding the motion. It 20 21 sounds like this is a pattern of real slopiness 22 in the hard count room. Have you been satisfied that they've improved their practices? 23 MS. KAY FLEMING: Frank Brady, the 24 25 regional administrator, has been looking into

that and he does feel that they have progressed.

COMMISSIONER BOCHNOWSKI: If there were subsequent problems like these, the fine would be (inaudible)

MS. KAY FLEMING: We would have to initiate another disciplinary action at that time if we discover more violations.

CHAIRMAN VOWELS: All of these violations or this violation in particular occurred in February of 1997 so it's been quite a while?

MS. KAY FLEMING: Yes, those were in February of '97.

MR. THAR: As a matter of fact, in the discussions with Argosy in their efforts to tighten up these procedures, it was part of what was looked at when we opened their permanent boat and they were aware that absent getting these problems straightened up before going to the permanent vessel, there could have been delay in opening the permanent vessel had they not gotten it straightened out on the temporary vessel. and that's been done to date to Frank's satisfaction.

CHAIRMAN VOWELS: Then, Miss Fleming, any further disciplinary matters?

MS. KAY FLEMING: Yes. 97-AR-2 is listed as a disciplinary action that the Commission staff initiated against Argosy. It was discovered that an employee at Argosy had stolen some funds. The Commission staff was looking into those missing funds and discovered that Argosy experienced 21 overages or shortages in excess of \$10,000 between February 1 and May 7, 1997, in various areas of the cage and these variances were not handled in accordance with Argosy's internal policies.

On April 19, 1997, Argosy had a \$9.700 shortage that was not handled in accordance with the policies, and on May 5, 1997, Argosy had a \$3,900 shortage that was not handled in accordance with its policies.

The audit staff has been working with Argosy and feels that they are making efforts to comply with their internal control policies, and after discussing the matter with them, the Commission staff recommends a fine of \$15,000 be imposed.

CHAIRMAN VOWELS: We have the agreement in front of us. Is there any motion to approve or disapprove of this agreement?

COMMISSIONER BOCHNOWSKI: I move to

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approve the agreement.

CHAIRMAN VOWELS: Any second?

COMMISSIONER SUNDWICK: Second.

CHAIRMAN VOWELS: Any discussion? All those in favor of approving the agreement say aye. Show the agreement's approved. Miss Fleming

MS. KAY FLEMING: One more. This is a disciplinary action initiated against the Trump Casino. On July 9, 1997, the Trump Casino cancelled a cruise due to the fact that they had insufficient surveillance crew present at their land-based facility to provide surveillance coverage of the cage located on the barge. By canceling the boat surveillance crew was able to provide the coverage to the land-base This is not a statutory reason for cage. disruption of an excursion, and when the proper person on behalf of Trump completed the daily excursion report they indicated that the excursion had been cancelled due to mechanical problems.

The Commission initiated the disciplinary action, had discussions with Trump. They did reprimand the appropriate personnel, and the

Commission staff is recommending a fine of \$5,000 be imposed.

CHAIRMAN VOWELS: Again, in front of us there is an order in reference to that fine and that agreement. Is there anyone who would like to make a motion to approve or disapprove this agreement?

COMMISSIONER MILCAREK: I have a question. Why would they blame it on mechanical failure if you didn't have enough people or whatever? Why wouldn't they just say that? Why would they (inaudible) trumped up excuse? Pardon my pun.

MR. THAR: I think the investigation indicated that the person who was in control of the ship at that time was trying to watch over a fellow employee who had short-staffed an area. When it was explained that they were not going to make this cruise the Commission agent said, well, what are you going to write down as the excuse? And they said we don't have the right number of employees and the commission agent advised them you understand that's not a statutory excuse. So they wrote down a false one.

COMMISSIONER DARKO: A question out of

curiosity. Does a violation like this affect the captain's Coast Guard licensing as a captain?

MR. THAR: It could, but I doubt if this one would because he didn't make a decision to put anybody in jeopardy from a safety point of view.

CHAIRMAN VOWELS: What would the option have been? Not to have a cruise at all?

MR. THAR: The option would have been, if the didn't cruise, to write down the truthful reason and then determine for this Commission what they wish to do with it since they didn't cruise but it wasn't a statutorily sanctioned reason to not cruise. Most likely the recommendation would have been a fine for a lesser amount.

COMMISSIONER DARKO: I was going to say what would we have fined them for that?

CHAIRMAN VOWELS: Would they have been able to operate the casino games without that --

MR. THAR: What would have happened is all they had to do was close the shoreside cage. That's not necessary for the operation of the boat when it's away from the dock. They chose not to do that.

CHAIRMAN VOWELS: Anything further? Any motion to approve or disapprove of this agreement? Did you already mo --

COMMISSIONER MILCAREK: No, but I will make the motion.

CHAIRMAN VOWELS: And Mr. Milcarek makes the motion, and is there a second?

COMMISSIONER BOCHNOWSKI: Second.

CHAIRMAN VOWELS: Any other discussion?

Those in favor of approving the agreement say

aye. Show the agreement approved. Then Miss

Fleming, it appears occupational licensee issues.

MS. KAY FLEMING: The first one that I have in front of me is George Werner. If the Commission doesn't mind, we can address that first, unless you prefer a different order.

COMMISSIONER VOWELS: That's fine.

MS. KAY FLEMING: George Werner has applied for the waiver of a felony disqualification. Mr. Werner has been offered employment with the Casino Aztar as the marketing executive. He had been convicted of selling a controlled substance in 1977, a pound of marijuana. Since then he had a 1989 misdemeanor conviction for driving while intoxicated. Those have been his

only offenses to date. Mr. Werner is currently employed at the Treasure Island Casino in Minnesota in a similar capacity. His license in Minnesota is in good standing and he has an excellent work record with that casino.

I conducted the review hearing on September 12, 1997, and I'd like to recommend a felony waiver be granted for Mr. Werner. If such a waiver is granted by the Commission he will then be in a position to obtain an occupational license to work for Casino Aztar.

CHAIRMAN VOWELS: Looks as if we need someone to make a motion to either adopt or reject the recommendation of Miss Fleming. If it's adopted, it looks as if we would approve the request for the felony waiver. Any motion to adopt and approve or a motion to reject and deny?

COMMISSIONER SUNDWICK: Adopt and approve.

CHAIRMAN VOWELS: Alright. A second.

COMMISSIONER MILCAREK: I will second.

CHAIRMAN VOWELS: Any further

discussion?

COMMISSIONER MILCAREK: I was curious how

25 old is Mr. Werner?

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CHAIRMAN VOWELS: Do you have any idea how old Mr. Werner is?

MS. KAY FLEMING: I believe he's 39.

CHAIRMAN VOWELS: Anything further? We have a motion and a second to adopt the review officer's recommendation and approve the request for the felony waiver of Mr. Werner. All in favor say aye. Show that the felony waiver is granted.

MS. KAY FLEMING: The next one is Kimberly King, SB-DEN-1. Miss King applied for an Occupational License Level 2 for employment with the Showboat Casino as a dealer. Notice of revocation was sent to Miss King on August 28, The reason for the revocation is Miss King 1997. had previously been licensed by the Commission to work for the Trump Casino as a cage cashier. During her employment with Trump it was discovered that she stole money from her cage She has been charged with theft as a drawer. Class D felony in Lake County, which to my understanding and knowledge is currently a pending matter in Lake County. Trump terminated Miss King's employment. She then moved on to the Showboat. Once we realized who the person was

that had been issued the temporarily license, we did revoke her license due to the fact she's not of good moral character and reputation. We have advised her that the commission staff has revoked her temporary license and denied her application

The action before the Commission is whether or not you will approve the denial of her license, and if the Commission does deny or approve the revocation of a temporary lilicense and the denial of a permanent license, she will have the ability to appeal the matter to an administrative

CHAIRMAN VOWELS: Do we have a motion to deny or approve the application for an

MS. KAY FLEMING: Yes, the commission action on application for occupational license.

CHAIRMAN VOWELS: Is there any motion?

CHAIRMAN ROSS: I'll make that motion.

CHAIRMAN VOWELS: To deny the

application for occupational license?

CHAIRMAN ROSS: Yeah.

CHAIRMAN VOWELS: Any second?

COMMISSIONER DARKO: Second.

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CHAIRMAN VOWELS: Any further discussion?

All in favor of denying the application for

license of Kimberly King say aye. Show the

application is denied. And Miss Fleming.

MS. KAY FLEMING: Next is -- I'm not sure if I'm pronouncing this right, but Asteria Dunn, SB-DEN-2. Miss Dunn applied for an Occupational License Level 2 for employment with Showboat Casino as a cage cashier. The notice of revocation was issued by the commission staff on September 5, 1997. Miss Dunn's employment with Showboat was terminated after she was charged with nine counts of forgery, fraud and theft. Those charges are pending at this time in Lake The activities that led to those charges County. being filed arose in the performance of her duties as a cage cashier, which she bypassed normal credit procedures and assisted an unknown male patron in obtaining \$12,000 in fraudulent cash advances on credit cards that had not been issued to that particular patron. At this time point in time Miss Dunn is not employed by a riverboat but we are taking the the action so that it would prevent her from attempting to work at another boat in any position.

So if the Commission does adopt or approve the revocation of her temporary license and the denial of her application for a permanent license, she would have the ability to appeal the matter to an administrative law judge.

CHAIRMAN VOWELS: And then in reference to what we have before us here, is there a motion from any of the commissioners to either deny or approve the application for an occupational license submitted by Asteria Dunn?

COMMISSIONER BOCHNOWSKI: I would move that it be denied, her application.

CHAIRMAN VOWELS: Second to that motion?

COMMISSIONER MILCAREK: Second.

CHAIRMAN VOWELS: Mr. Milcarek seconds.

Any further discussion? All in favor of the motion denying the application say aye. Show the application is denied. And Miss Fleming.

MS. KAY FLEMING: The next one is Joseph Cassaro, SB-DEN-3. Mr. Cassaro applied for an Occupational License Level 2 for employment with Showboat Casino. The commission staff issued the revocation of temporary license and denial of the permanent license application on August 28, 1997. In July of 1997 Mr. Cassaro was a patron of the

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Trump Casino and he was evicted for the use of foul language and the display of gross misconduct. On August 3, 1997, he was again a patron at the Trump Casino. Trump surveillance observed Mr. Cassaro removing a losing bet from the roulette table after the roulette dealer had failed to sweep the losing chip. When Trump security approached Cassaro, Cassaro did eventually return the losing wager but used foul language when he was being ejected from the casino. Commission agents were present during this event and asked Mr. Cassaro about his employment and his licensing status through the Commission, and he denied being employed by a riverboat and denied possessing a license that was issued by the Commission.

As a result of his action, the commission staff advised him that his temporary license was revoked. His permanent license was denied as a result of the fact that he was not of good moral character and reputation. Mr. Cassaro will have the opportunity to appeal to an administrative law judge if the Commission does uphold the commission staff actions.

CHAIRMAN VOWELS: In front of us then we

have a form in reference to either denying or approving the application for an occupational license of Mr. Cassaro. Is there a motion to either deny or approve?

COMMISSIONER DARKO: Move to deny.

CHAIRMAN VOWELS: Is there a second?

COMMISSIONER BOCHNOWSKI: Second.

CHAIRMAN VOWELS: Is there any discussion? The motion to deny. All in favor say aye. The application for occupational license for Mr. Cassaro is denied. Miss Fleming.

MS. KAY FLEMING: Next is Lois Dorn,
TR-DEN-2. Miss Dorn applied for an Occupational
License Level 2 for employment with Trump Casino
as a casino finance representative. Notice of
the revocation of the temporary license and
denial of the permanent license application was
issued by the commission staff on September 5,
1997. When Miss Dorn completed her application
for an occupational license she listed N/A, or
not applicable, in response to the question
concerning criminal history.

As a result of the fingerprints that were obtained from Miss Dorn, the Commission received information that she had been arrested for the

offense of shoplifting under the name of Mary
Smith in 1975 in Crown Point, Indiana. Miss Dorn
was advised of this information but continues to
deny that she was ever arrested or had any
knowledge of the name Mary Smith.

Indiana Code 4387 provides the Commission may refuse to issue an occupational license to an individual who does not disclose or states falsely any information required by the application.

And so this matter is before the Commission for upholding the commission staff's action in revoking her temporary license and denying her application for a permanent license. If the commission staff's actions are upheld, Miss Dorn will have the opportunity to appeal the matter to an administrative law judge.

CHAIRMAN VOWELS: Again in front of us we have the option of denying or approving the application for the occupational license. Is there any motion to approve or deny?

COMMISSIONER MILCAREK: I will make a motion to deny her license.

CHAIRMAN VOWELS: Is there any second?
CHAIRMAN ROSS: Second.

CHAIRMAN VOWELS: Is there any

discussion?

COMMISSIONER DARKO: Can I ask this is the lady who sent the letter in contesting the facts.

MS. KAY FLEMING: Yes.

COMMISSIONER DARKO: So if we deny it, then it will go to an administrative law judge if she wants to continue?

MS. KAY FLEMING: If she wants to continue, yes, she will have that opportunity.

CHAIRMAN VOWELS: Miss Fleming makes reference to her arrest back in 1975. Was there any -- and also that maybe she gave a false name back then of Mary Smith, which probably false upon the booking officer buying into that one in the first place. Any indication of what happened after that? Did she fail to appear after maybe giving a false name or was there a conviction, or do we know?

MS. KAY FLEMING: My information is there was a conviction.

Chairman VOWELS: There was a conviction.

Statutorily on some of those you can basically have a summary judgment when they ask for a waiver. This wouldn't come anywhere near the

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statute if she would have admitted that in the first place, correct?

MS. KAY FLEMING: This is not a felony conviction. This would be a misdemeanor. So it would not bar her employment.

Chairman VOWELS: I guess the point I'm making for any future applicants to work on the boats is this is what happens when you don't tell the truth. As you see in her letter, she said she didn't remember it. Then later on she said she paid then for her mistake which she doesn't remember. As somebody who represents people charged with crimes quite regularly who don't always tell me the truth, I would say that if you can't remember being arrested, even if it was twenty-seven years ago, you probably have bigger problems in your life than that because it would appear to me -- that's my soap box. We have a motion to deny the application and it's been seconded. Is there any further further discussion? All those in favor say aye. that the application for the license is denied. Miss Fleming, anything else?

MS. KAY FLEMING: Michael Bain, TR-DEN-3.

Mr. Bain originally applied for an Occupational

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License Level 2 for employment with the Trump Casino as a slot technician. When he completed that application he indicated that he had been convicted of the offense of conspiracy in 1988. He then left Trump Casino and began working at Showboat prior to the time of licenses being issued because they were in pre-opening stages. During the background investigation that was initiated as a result of the application submitted for employment with Trump, the commission staff discovered that the activity leading to his conviction arose out of his performance of the duties of a slot technician while he was employed at Fitzgerald Casino in Las Vegas. Specifically Mr. Bain conspired with another individual and while working as a slot technician, he would align the reels of the slot machine the other individual was playing to display winning combinations. As a result, the commission staff was going to revoke his occupational license, but prior to our revocation being issued Blue Chip terminated his employment because he failed to reveal the conviction on his application with Blue Chip.

So at this time Mr. Bain is not employed with

a casino, but we are taking, the staff, when it had issued the notice of revocation of the temporary license and the denial of the application for permanent license so that Mr. Bain would not be in a position to be employed at any other riverboat. So the Commission needs to take action on the commissioner staff's revocation of Mr. Bain's temporary license and the denial of his application for permanent license. If the staff action is upheld, he will have the opportunity to appeal the matter to an administrative law judge.

CHAIRMAN VOWELS: Is there a motion to deny or approve the application for occupational license submitted by Michael Bain?

COMMISSIONER ROSS: I move to deny.

CHAIRMAN VOWELS: Second?

COMMISSIONER DARKO: Second.

CHAIRMAN VOWELS: Any further discussion?

All those in favor of the motion to deny the application say aye. Show his application is denied. Miss Fleming.

MS. KAY FLEMING: The next one is Jeffrey Lenkei, GV-DEN-1. Mr. Lenkei applied for and received a temporary occupational license to work

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for Grand Victoria as a dealer. Notice of revocation of the temporary license and the denial of the application for a permanent license was issued by commission staff on September 9, Mr. Lenkei was a dealer at a roulette let 1997. table and, while carrying out his duties at the roulette table, attempted to manipulate the roulette wheel to improve the chances of another patron, who is a dealer at the Argosy Casino, to improve that patron's chances of winning. August 9, 1997, Mr. Lenkei was a patron at the Argosy Casino and he requested that the same dealer who had previously been his patron slow the speed of the roulette wheel to improve his own chances of winning. The commission staff revoked Mr. Lenkei's occupational license and denied his application for a permanent license on the basis he was not of good moral character and reputation.

The matter before the commission staff to uphold or overturn the commission staff's actions. If you do uphold the revocation of his temporary license and the denial of his application for permanent license, Mr. Lenkei will have the opportunity to appeal the matter to

an administrative law judge.

CHAIRMAN VOWELS: Once again, we have in front of us -- I'm sorry. Go ahead.

COMMISSIONER SUNDWICK: When I read this background this young man said he didn't understand. Did you interview this --

MS. KAY FLEMING: The state trooper, one of our commission agents.

COMMISSIONER SUNDWICK: I guess the question is really is it true that if you slow the wheel down does it change the dynamics?

MS. KAY FLEMING: Not that I'm --

COMMISSIONER SUNDWICK: I think he said he just wanted to be able to see better. I don't know anything about the game. When I ask the question, I'm asking it -- he said "I'm new at this new. I didn't know it was illegal. I was asked to slow the wheel down. I've been asked before."

MR. THAR: This is not the first incident we have investigated where roulette dealers on various vessels have at one time or another by adjusting the speed of the wheel and a flick of the ball they can increase, not guarantee what number it will come up on, but increase the

chance of the ball going into a number or a given slot of numbers. To date we've not had evidence that that in fact works based upon the surveil-lance that was conducted with regard to one of the other investigations. From our point of view, it doesn't matter. When a person suggests to another person that by doing something on his behalf it would cause the game not to be played fairly, that from our opinion is enough to impune the integrity of gambling in the State of Indiana

MS. KAY FLEMING: He did admit during the interview with the commission agent he attempted to manipulate the wheel to increase another patron's chances of winning.

CHAIRMAN VOWELS: Any motion to deny or approve the license of Mr. Lenkei?

COMMISSIONER DARKO: Move to deny.

COMMISSIONER SUNDWICK: Any second?

(UNIDENTIFIED COMMISSIONER): Second.

CHAIRMAN VOWELS: Any further discussion?

CHAIRMAN ROSS: I'd just like to know what happened to this guy.

MS. KAY FLEMING: He was requested by Mr. Lenkie but he approached the commission agent and advised them of what happened, and that is what

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led to our investigation into the amtter.

CHAIRMAN VOWELS: Has there ever been any thought of barring somebody who works on one boat, like a dealer or somebody who runs the roulet tetable, from gambling -- I know they can't gamble on the boat they work for, but gambling on another boat? It never occurred to me until I read this.

MR. THAR: That was in fact thought The issue that arose at the time was how about. enforceable is it. If I am a dealer on the boat in East Chicago and decide that on my way to Cincinnati I'm going to stop at Lawrenceburg, what are the chances of someone being able to detect that person? We didn't want the individuals to, shall we say, to get in hoc to their employer which is why we prohibited -- this Commission prohibited by rule people from gambling on the vessel they work on, but at the time that rule was put together it was believed that a rule beyond prohiting gambling at any place in the State of Indiana might be one of those rules that's impossible to enforce. That's been the position to date, unless someone has a different outlook on that at this point in time.

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CHAIRMAN VOWELS: I just thinking outloud. Another unspoken thought. We have a motion to deny and it's been seconded. Any further discussion? All in favor for denying the application say aye. The application is denied. And Miss Fleming.

MS. KAY FLEMING: The final matter.
CHAIRMAN VOWELS: You've been busy.

MS. KAY FLEMING: Thomas Lunde, GV-FEL-4. Mr. Lunde applied for and received a temporary occupational license to work at the Grand Victoria as an engineering manager. In response to Question 10 of the application, the question that concerns criminal history, he indicated he had received speeding tickets but had no other criminal history. During the course of the background investigation the commission staff determined that Mr. Lunde had been convicted of the offense of burglary in 1966 and received a sentence of seven years. As a result of the felony conviction, Mr. Lunde was ineligible to receive an occupational license unless the felony waiver were granted. His temporary license was revoked and his permanent application denied. Mr. Lunde submitted a request for a felony favor

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form in a timely fashion. However, the riverboat licensee for which he was employed, Grand Victoria, indicated that they would not hire Mr. Lunde if such a felony waiver were granted. is both a statutory condition and a rule promulgated by the Commission that a riverboat licensee must agree to hire an individual before the Commission will process their application or their request for a felony waiver.

> As a result, the commission staff sent a letter to Mr. Lunde that he was ineligible to receive a waiver of the felony disqualification. Mr. Lunde requested a appeal of the matter to an administrative law judge on June 30, 1997. Dodson was appointed the administrative law judge in the matter, and Mr. Dodson issued a notice setting the matter for telephonic pre-hearing conference on January 30, 1997. Mr. Lunde was served with a notice of that hearing. Mr. Lunde did not participate in the pre-hearing conference on July 30, 1997. On August 5th the administrative law judge issued a notice of proposed dismissal order on the Commission and That notice was again served on Mr. Mr. Lunde. Lunde and he was advised that he would need to

respond within seven days. Mr. Lunde did not respond to that notice. As a result, the administrative law judge issued the order of dismissal on August 27, 1997.

This matter is before the Commission to either adopt the recommendation of the administrative law judge or reject that recommendation, and if the ALJ's recommendation is adopted, then the request for felony waiver of Tom Lunde will be denied.

CHAIRMAN VOWELS: It appears that we have a lot of options at the bottom here.

MS. KAY FLEMING: Yes, you do. Those are the various options. You can accept, reject, modify, dissolve, remand or review any issue relating to this matter.

CHAIRMAN VOWELS: What's the difference between rejecting and dissolving?

MS. KAY FLEMING: That is the statutory language. You would have to ask your local legislature.

CHAIRMAN VOWELS: We have before us this motion -- it's a commission order request for felony -- in reference to the felony waiver request of Mr. Lunde. ALJ's recommendation, one

is to deny that request and we are at the point of all these either/ors. We'll start off with does anyone have any motion as it would be to adopt the recommendation of the administrative law judge and deny the request for felony waiver of Mr. Lunde?

 $\label{eq:commissioner} \mbox{COMMISSIONER BUCHNOWSKI: I'd make} \\ \mbox{that motion.}$

CHAIRMAN VOWELS: Is there any second?

COMMISSIONER MILCAREK: I'll second.

CHAIRMAN VOWELS: Is there any further discussion? All those in favor of adopting the ALJ's recommendation of denying the waiver say aye. Mess Fleming, is that all we have from you now?

MS. KAY FLEMING: Yes, it is.

CHAIRMAN VOWELS: We move into the supplier licensee issues and Mr. Hannon.

MR. FLOYD HANNON: The first issue is the granting of two temporary supplier licenses. The first company is Chipco International. Chipco International is a manufacturer of tokens and chips that intends to do business with Caesar's. The company is located in Windham, Maine, which wasn't a bad trip for the investigators, with

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regional offices in Denver, Atlantic City and Las The company is incorporated with 42 percent of its stock held by John M. Kendall, president of the company. The remaining stock is primarily held by members of Mr. Kendall's family. Mr. Kendall bought an existing company in '85 and later changed it to JOM, Inc., doing business as Chipco International. The company currently is licensed in nine jurisdictions and each reported the company in good standing. site inspection conducted at the Maine facility by the investigators and no security issues were detected. There were no investigative or statutory issues that would preclude the company from being granted a temporary suppliers license pending completion of the full investigation.

The second company is Kilmartin Industries,
Inc. Kilmartin Industries, Inc. dates back to
1927 when it was formed as Kilmartin Tool
Company. After various changes the company is
now known as Kilmartin Industries, Inc., doing
business as Roger Williams Mint. The company is
a privately held corporation solely owned by John
M. Fulham who runs the business. The company
supplies gaming tokens and currently does

business in Nevada, Missouri and cruise ships.

The company has license applications pending in
Louisiana, Mississippi, New Jersy and Indiana.

The company plans to do business with Trump

Casino. A site inspection of the company's

facilities in Attleboro, Massachusetts was

conducted and no security concerns were

identified. There were no investigative or

statutory issues developed that would preclude

the company from being granted a temporary

suppliers license pending completion of the full

investigation.

We would recommend that both companies be granted a temporary suppliers license.

CHAIRMAN VOWELS: Is there any motion to grant the temporary suppliers license?

COMMISSIONER MILCARKE: I would make a motion to grant the temporary suppliers license.

CHAIRMAN VOWELS: Is there any second to that motion?

CHAIRMAN ROSS: Second.

CHAIRMAN VOWELS: Is there any discussion or questions for Mr. Hannon? All those in favor of adopting Resolution 1997-35 approving the issuance of the temporary suppliers

license granting a temporary suppliers license to 1 Southwest Systems Limited say aye. 2 Show the Resolution 1997-35 is approved. And then Mr. 3 4 Hannon.

> MR. FLOYD HANNON: We have two companies that we're ready to license permanently, the first being the Old Philadelphia Mint. Philadelphia Mint Company is located in Havertown, Pennsylvania. It's a privately held corporation that manufactures tokens. company currently does business with one of the Indiana riverboats. The company was issued a temporary suppliers license on October 17th of The president of the company, Edward Levin, is also the 100 percent owner. The company is licensed to do business in nine jurisdictions and no information was developed that would prevent the company from being issued a permanent suppliers license.

> The second company is GDC, Inc. It is also a manufacturer of tokens. The company has its corporate offices in Hernando, Mississippi, and has a minting facility there and one in Las The company dates back to 1906 when it was started in Chicago as the Green Duck Company.

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motion.

It is currently owned by a U.S. holding company, IMI America that is itself owned by IMI, PLC, a British company. GDC was issued a temporary license on November 17th of '95 and currently does business with two different Indiana riverboats. The company is licensed in fifteen different jurisdictions. No information was developed that would preclude GDC from being granted a permanent suppliers license.

If you grant these two companies a permanent suppliers license, it will be based on the fact that they agree and before they get the license they will pay all the investigative fees accrued to date and the \$5,000 license fee.

CHAIRMAN VOWELS: Is there a resolution or a motion adopting Resolution 1997-36?

COMMISSIONER SUNDWICK: I'll make a

CHAIRMAN VOWELS: Second?

COMMISSIONER DARKO: Second.

CHAIRMAN VOWELS: Any further discussion?

All those in favor of adopting Resolution 1997-36 say aye. Show it's adopted. Then Miss Fleming,

I believe we're back to you as far as request for reduction of bond Aztar Casino, Evansville.

MS. KAY FLEMING: Aztar made payments on July 7, 1997, August 6, 1997, September 26, 1997 and October 13, 1997. Each payment was identical and in each payment the components were \$83,332.33 to Downtown Revitalization; \$16,666.67 for Economic Development; and \$4,166,67 to Pigeon Creek Greenway. Therefore, each payment totaled \$104,166.67. As a result, the letters of credit issued by Aztar can be reduced in the moment of \$416,666.68.

CHAIRMAN VOWELS: In reference to this action, the request to reduce the letter of credit for Casino Aztar, is there any motion?

COMMISSIONER BOCHNOWSKI: I move that we reduce the letter of credit by the amount -CHAIRMAN VOWELS: Any second?

COMMISSIONER SUNDWICK: Second.

CHAIRMAN VOWELS: Is there any further discussion? All those in favor say aye. Show it's reduced.

MS. KAY FLEMING: The next matter is the request to reduce the surety bond posted by Grand Victoria Casino and Resort, LLC. On or before October 20, 1997, Grand Victoria made following payments to the City of Rising Sun: \$363,500 to

the redevelopment plan; \$92,697 to the tourism obligation; \$72,504 to the treatment plant. \$1,200,000 of the bond was set aside as the delayed payment for the construction of the hotel which has been completed and, as a result, that amount can be released, and additionally, pursuant to the bond, Grand Victoria was to loan the city of Rising Sun \$284,000 if requested for the treatment plant. The city has indicated that they do not need that money as a loan and Grand Victoria has requested that that amount be released. As a result, their surety bond can be reduced in the total amount of \$2,012,701.

CHAIRMAN VOWELS: Is there a motion on this action?

COMMISSIONER SUNDWICK: I'll make a motion.

CHAIRMAN VOWELS: And a second?

COMMISSIONER BOCHNOWSKI: Second it.

CHAIRMAN VOWELS: Is there any further discussion? We have a motion on this action, request to reduce the surety bond of Grand Victoria. All those in favor say aye. It's granted.

Now we're up to the application for renewal of

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the certificate of suitability for RDI/Caesar's in Harrison County. We have a representative for RDI/Caesar's. If you'll state your name for the reporter.

TERRY MUMFORD: Good afternoon. My name is Terry Mumford with the law firm of Ice, Miller Donadio & Ryan and we represent Caesar's in Indiana. With me today are Michael Walsh who is the executive vice-president and chief operating officer of the project in Harrison County and from Caesar's World Peter Boynton, our president; Roberto Rivera-Soto, our general counsel, and David Mitchell, who many of you all know, our vice-president for development. We also have in attendance a number of Caesar's employees and consultants who will be available to answer your questions should you have any. We have also pleased to be supported by Harrison County officials, businesses and citizens, and many of them have representatives here today.

We are all here today to ask you to extend

Caesar's certificate of suitability. In support

of this request, I want to highlight for you some

of our accomplishments in the past few months and

to discuss with you our plans for future

progress. First, it's important to say that our proposed project is still the largest in Indiana with a construction budget of \$275 million, and we have either expended or committed \$150 million toward the project to date. The construction of our 452-foot-by-104-foot riverboat is on schedule at Service Marine in Louisiana. It should be launched in mid-November and should begin its voyage to Indiana by the first of February of '98.

The benefits of our project are already being felt in the community. As you recall, as soon as we got the certificate of suitability we made a \$5 million contribution to the Harrison County Foundation. The income on that grant is now being used to make additional grants in the community, probably to the tune of about \$116,000. On top of that Caesar's has made itself \$70,000 in charitable contributions this year so far. We have conducted an incredibly successful job fair this year which have led to our having approximately four hundred individuals, most of them from Indiana, in training right now.

We have continued our responsible approach to

development. In addition to the commitment we made to you back in February of placing 110 acres of our property under a conservation easement, we have agreed with Harrison County officials to build our off-site golf course in accordance with Audubon guidelines and we are exploring how to apply those guidelines to the balance of our site, including our golf academy.

After your last meeting where we explained to you what we had done to avoid impacting the uplands area and in the Ohio River, the citizens groups who are concerned about our project turned their attention to Knob Creek which traversees our site. As part of the regulatory process, we feel we have addressed all of the issues that relate to Knob Creek so there will be no adverse impact in that area either. In addition, we have devoted considerable of our resources to the preservation of archeological and cultural resources on our site. Our budget for archeological work is turning out to be about five times bigger than we anticipated.

Also, harkening back to February, I think you will recall Mr. Porter who spoke to you, one of our adjacent land owners, who had concerns about

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how Caesar's project would affect his site.

Since that time we have negotiated with Mr.

Porter and have reached an agreement for the purchase of his property and we should close on that sale later this week.

Now I'd like to update you on some specific regulatory and permitting issues. With help of our consultants and experts, we have obtained the state permits that are required for construction of a main project. There are two that I want to particularly focus on. First, our water quality certification has been issued by the Department of Environmental Management. The water quality certification becomes -- will become a part of our Corps permit as like a precursor permit to the Corps permit. In that certification IDEM has set forth approximately twenty conditions that relate to construction on our site, environmental studies, buffer zones, a number of items designed to preserve water quality. That certification is in effect. It is under appeal, but we are pursuing -- we're adhering to the conditions in that certification at this time.

The second permit that I want to mention is our construction and floodway permit which has

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been issued by the Department of Natural
Resources. That is an independent state permit
that governs construction in the floodway of the
Ohio. We have received that permit. It's
currently in effect, although it is under appeal.

The third matter I want to mention to you in terms of state regulation concerns our traffic study. There have been some press reports about questions that have been raised about the traffic study. Despite the fact that the Indiana Department of Transportation had signed off on our traffic study as the basis for their road improvements leading to our project, it turns out that Idem and a Kentucky agency have raised some questions. We've investigated the source of those questions and we think this is actually one of those cases that can adequately and accurately be described as an apples to oranges comparison. It is difficult, as you can imagine, to sort through all the different numbers, all the vehicle counts that go into a traffic study, but when you work your way through it, it ends up if you actually compare apples to apples, the Caesar's study and the study that we've been compared to, the Aztar study, end up being

consistent. In the papers it's been reported that our traffic study would have shown that we anticipated that fewer vehicles would come to Caesar's than come to Aztar. That is not what our traffic study assumes. We do assume that a greater number of vehicles will come to Caesar's than to Aztar, but when you compare them apples to apples, we believe the studies are consistent.

In addition to the state permits, at the local level we have our zoning in place and we believe that as soon as we get our formal approval for our entrance permit from INDOT we will have our county building permit. What that means is that from the state perspective and from the county perspective we should be ready to begin construction by the end of this month, and if we could begin then, that would mean that we would be able to open with a permanent vessel and temporary facilities be in the spring of 1998, but the final permit that has not fallen into place is the Army Corps permit, and I want to give you a brief status report on that at this time.

As you know, the Army Corps permit, the jurisdiction of the Army Corps permit is to

control activity below the ordinary high water mark of the Ohio River, and this affects the dredging and the construction of one of our mooring cells. What remains to be done on this Army Corps permit is a final agreement on the memorandum of agreement which controls the handling of archeological resources on the site. The Corps is responsible for the drafting of the MOA which must eventually be approved by a Washington, D.C. agency. Once the MOA is signed and goes to Washington, we anticipate that it would come back here in about thirty days and at that time the Corps could proceed with its environmental assessment and make its permitting decision.

We realize and respect the fact that the Corps must follow all of its internal procedures both with respect to archeological issues and with regard to the permit itself. But so that we may be able to open sooner rather than later, we must explore the possibility that other applicants have pursued that we would proceed with construction that is outside the Corps' jurisdiction before the Corps issues its permit. I want to be clear this is not a decision that has been made,

but an option we will be considering over time in consultation with the Corps and in consultation with other regulatory agencies.

> Before I close, let me comment on one last item that I think is of interest to you, and that is the attempted takeover of ITT by Hilton. The most recent development on that front occurred this week on Monday when it was announced that ITT had entered into an agreement with Starwood Lodging for a merger. This merger would result in Starwood's other pending acquisition of Westin completed and the world's largest hotel company. Under the plan of merger ITT, as it exists today, will become a wholly owned subsidiary of Starwood and all ITT obligations will remain in place. This transaction will be subject to shareholder and gaming authority and antitrust approval. There will be with an ITT shareholders meeting November 12th at which the questions of the merger and the takeover are anticipated to be addressed.

> In closing let me just mention three things.
>
> First of all, this is a really great project and a great location. This will be a true destination resort with all of the amenties. The steps that

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have been taken and will be taken to preserve the environment and cultural resources will make this the example of a responsible development.

Secondly, when the full project is open there should be 2,400 new jobs with anticipated wages of over \$50 million, and this will be in addition to the 1,500 jobs that are generated directly by construction.

Third, Harrison County is anticipating to receive \$25 million annually from this project, and this will permit them to have improved infrastructure and will provide funding for projects for which there is currently no funding. As you all aware, Harrison County took a long time developing its priorities for the expenditures of its funds and we support their efforts to address their priorities.

Let me end where I began, and that is in asking you all for the extension of the certificate of suitability for Caesar's, and I thank you for your time, and we have people here to address your questions, if you should have any.

CHAIRMAN VOWELS: Any of the commissioners have any questions for Miss Mumford?

1 COMMISSIONER BOCHNOWSKI: I have a real 2 quick one. I kind of got a little confused in 3 the description of the takeover and merger. 4 You're merging with the one company and then how does Hilton fit in? Is that -- I wasn't quite 5 sure if that's to prevent Hilton from taking over or if then Hilton will become an owner. 7 8 explain that to me again. 9 TERRY MUMFORD: I will give you a brief sentence and then Roberto Rivera-Soto, our 10 11 general counsel, can comment. This will be what 12 I've described to you as a merger between 13 Starwood Lodging and ITT. 14 COMMISSIONER BOCHNOWSKI: I got that. 15 CHAIRMAN VOWELS: Does that have anything to do with Hilton? 16 17 COMMISSIONER BOCHNOWSKI: Does that have anything to do with Hilton? Will Hilton then try 18 to take over Starwood? 19 20 CHAIRMAN VOWELS: Is there any connection between Starwood and Hilton? 21 22 TERRY MUMFORD: Not that I'm aware of. 23 COMMISSIONER BOCHNOWSKI: That was my 24 confusion.

CHAIRMAN VOWELS: Sir, would you state

your name for the reporter.

ROBERTO RIVERA-SOTO: Mr. Chairman and members of the Commission, my name is Roberto Rivera-Soto.

CHAIRMAN VOWELS: Just briefly. We don't need to get into it too much because tomorrow we'll be hearing more indepth about this. Is there any connection between Hilton and Starwood as far as that [inaudible]?

ROBERT RIVERA-SOTO: There is no connection. The net effect would be this would be in lieu of a proposed tender offer that is made by Hilton.

CHAIRMAN VOWELS: Does that answer your question?

COMMISSIONER BOCHNOWSKI: I just wanted to make sure -- I'm assuming you sought this out in order to prevent --

ROBERTO RIVERA-SOTO: Yes and no. We sought it out as much as any other hostile tender offer, there is always the availability of what is called a white knight, and in this case actually Starwood had expressed its interest very early on. That interest was sort of placed in abeyance because we explored other avenues in

which defeat the hostile tender offer, but within the last year, which has been a rather busy one, their interest was rekindled and our discussions they led to essentially around-the-clock negotia-tions and board meetings that were held Sunday evening and the execution and delivery of a definitive merger dated as of October 19, 1995. I have a copy of that agreement marked confiden-tial which I will be happy to hand out to the Executive Director for staff's review. I do note that unfortunately right now it must remain confidential during the quiet period.

COMMISSIONER BOCHNOWSKI: We understand that and we've dealt with that before. You did mention that this company that will be merging with has Westin hotels. Are they connected with any other project that we have anywhere else in the state?

ROBERTO RIVERA-SOTO: As far as I know,
Commissioner, they are not. Their acquisition of
Westin is actually a pending acquisition which is
due to close, I believe, either December or
January. We have no definitive closing date in
our agreement, but our expectation is that our
closing will occur probably in March of 1998.

1	CHAIRMAN VOWELS: Any other questions
2	for Miss Mumford or any of the other team?
3	COMMISSIONER SUNDWICK: I have a couple
4	questions. How many dollars have you spent? You
5	went through a litany of dollars. How many
6	dollars have actually been spent on \$275 million
7	proposed?
8	TERRY MUMFORD: Seventy. The hundred
9	fifty
10	COMMISSIONER SUNDWICK: The \$70 million
11	has been spent. What has the \$70 million been
12	spent on?
13	ROBERTO RIVERA-SOTO: Mr. Chairman, this
14	is Mr. Michael Sesko who is our project manager
15	for this project.
16	CHAIRMAN VOWELS: Is that information
17	Commissioner Sundwick asked you, is that in here
18	somewhere in this report that we received? Off
19	the top of your head, do you know?
20	TERRY MUMFORD: I don't think we have
21	that itemized.
22	CHAIRMAN VOWELS: Go ahead and address
23	this question.
24	MICHAEL SESKO: The boat, as we stated
25	earlier, is under construction in progress. We

expect to put it in the water mid-November, 14th or 15th of this next month. It's 85 percent done in the shipyard. The overall cost of the boat was in excess of \$45 million. We have purchased elevators and escalators for the entire site, not only including the boat, but all of the land site facilities, including the hotel project. We have also purchased the sheet piling for the mooring dock and the floating facility. All the structural steel for the bridge and the loading platform has been purchased in excess of \$2 million and is in fabrication and ready to ship to the site.

COMMISSIONER SUNDWICK: The last figure was two million? What were the escalators?

MICHAEL SESKO: Escalators were just over two million. We have also purchased or released the order for fabrication of the precast for the parking garage. That's in excess of three million, and that fabrication is in process now.

COMMISSIONER SUNDWICK: You haven't spent the money but you've got it committed?

MICHAEL SESKO: We've got it committed. We've spent some of the money. We have been

invoiced for some pre-engineering and shop drawings and things of that nature. Right off the top of my head --

COMMISSIONER SUNDWICK: About twenty million short.

MICHAEL SESKO: The roadways, the INDOT.

Commitment for Phase II on INDOT roads is about a million one, million two. Phase I was four million.

COMMISSIONER SUNDWICK: So really the majority of this money spent so far is on the boat?

MICHAEL SESKO: Yes, majority of the money is on the boat, no question.

COMMISSIONER MILCAREK: How about the land?

ROBERTO RIVERA-SOTO: There's an additional \$2 million that have been spent on land acquisitions, plus another \$200,000 to be spent the end of this week.

COMMISSIONER SUNDWICK: I have another question. You talk about the Corps permits. It sounds like everything is in place, all state permits, county permits. The only thing we're doing is waiting on procedural issue for the

Corps. It is just because they have this long drawn out deal we're that waiting around here doing this? Is that correct? Or is there still a problem?

TERRY MUMFORD: As I mentioned, the one item that we have yet to have them release is the memorandum of agreement on archeology. We think that is virtually complete and it is being worked through their process. We do not believe that we have any outstanding problems. We think we are in a processing phase at this point.

commissioner sundwick: So if this is extended, it will be the last extension? Because if I understand this right, we just blame the government on their inability to perform because it's a sequential issue. That's the only thing we're waiting on is their inability to perform? Is that what we're saying?

TERRY MUMFORD: We are waiting for the Corps to release their memorandum of agreement and to have that be approved in Washington. If it does take a turnaround time in Washington, we have the memorandum agreement on archeology approved. There is a time we expect a 30-day window on that.

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COMMISSIONER SUNDWICK: I guess that would be -- if we approve this again, this should be the last time?

TERRY MUMFORD: That would certainly be our hope.

MR. THAR: I've had a conversation with Mr. Doug Shelton who has appeared before this Commission on behalf of the Army Corps of Engineers covering two things. What we will deal with tomorrow, which we'll bring up tomorrow, and also with regard to the Caesar's renewal. Shelton had advised me as of yesterday that the memorandum of agreement that Miss Mumford is referring to has not yet gone out of the Corps office. While he didn't say that they should have had it out already, between the lines of what he indicated and based upon my prior discussions with him, that memorandum of agreement as it pertains to the archeological resources, should have gone out by this time, but he indicated it is close to going out. That is a period for which they have to wait. He indicated that the time frame for the Corps to make its final decision with regard to the environmental impact study as well as remaining environmental

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issues is between what he calls a Christmas timeline. Christmas for the Corps of Engineers lasts from December 1st to January 31st.

Somewhere in that two-month period it is their hope they will make the final decision. So that's where the Corps stands on those two issues.

This has put Caesar's in between a rock and a hard place for this reason. Once they have all the state permits but not the Army Corps of Engineers permit, they could engage in what Miss Mumford referred to as the same type of work as some of the other applicants did. That is, construction work on the site at risk. that they could go ahead and start some construction that's not within the Corps' jurisdiction but, yet, it would be at their risk because if they didn't get an Army Corps of Engineers permit any money they sunk into that construction is then lost. Caesar's has been in that position for eight weeks. Caesar's has come to the staff and to the Corps of Engineers and asked "What do you think if we start this construction?" response to them has been that would be great, but don't do it. For this reason.

business point of view, if they were to get an Army Corps of Engineers permit as of January 1st of 1998, they might as well get it in April because of the limitations on construction that are based on weather and then fish spawning. It will delay the construction. If they can start construction today they would be farther ahead and be able to open sooner, and so from a pure business point of view, it makes all the sense in the world for them to make that at-risk construction.

The flip side is -- removing party politics but looking at the controversy that their project has generated among the local population down there, among the environmental and citizens groups that are not in favor of this project.

The Army Corps of Engineers feels if they were to start at-risk construction, which they could do today if they wanted to, that they will be beseiged by requests which will slow down the permitting process.

We have further advised them that this

Commission has consistently taken the position

that we are of the belief that no project will be

started until all the proper licensing agencies

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for the state and federal government have signed off on it. So consequently, while they may be ahead business-wise, they may very well be behind in terms of the issues and politics that surrounds the issuance of this permit.

So the bottom line is they haven't started construction because they don't have the Corps permit, number one, and number two, it's very high risk governmental bodies in this state and the Corps of Engineers for them to do so, although it's fully within their right to do so. So they have held off on what the one hand we would say is good corporate citizenship, but on the other hand, maybe from a straight dollar and cents point of view, maybe not for the best thing for the company to have done. But that's the choice they've been faced with for some weeks now and have, from my perspective, taken the high road. I think the reason Miss Mumford threw out the point that they are considering this issue is to get some direction from this Commission. they were to begin that at-risk work without having the Army Corps of Engineers permit, what's this Commission's position going to be should various citizens groups or environmental groups

step forward and say, "Wait a second. Why are these people doing this when we don't have a Corps permit?" That's where they're at.

COMMISSIONER SUNDWICK: I'm trying to find out if we're assured that this Corps permit is going come through within the extension time, we get another extension. If it's going to come through, it's all done, then continuing the extensions until they can build is not an issue.

MR. THAR: The Corps permit should be granted during this next extension. Will they be open in that period? No.

be sitting here again and the Corps say six months from now or eight months from now for whatever the people down there are mad about the mussels are we going to be sitting here and saying, well, we'd really like to get this thing going again. We still haven't got where we need to be.

MR. THAR: The Corps' schedule is to have that decision made between December 1st and January 31st and that would be between the six months.

TERRY MUMFORD: That's the point I

wanted to clarify that I may not have answered the question you asked. We do anticipate the Corps permit within this extension. That was --

COMMISSIONER SUNDWICK: That was the question. Thanks.

CHAIRMAN VOWELS: Any other commissioners have any questions?

CHAIRMAN ROSS: Is there any more activity on the gondola?

TERRY MUMFORD: Just to refresh what we said last time. What the agreement that we reached with the Corps was that we would take the gondola out of our existing permit application and we would not pursue the gondola until the Corps permit for the project was awarded. So we are in a holding pattern on the gondola.

MR. THAR: Dr. Ross, I think to be a little bit more definitive on that. In my discussions with the Army Corps of Engineers they take the position that if this gondola is out, if they approve the project without the gondola, which is their intention, they don't ever want to see it proposed again. That's the Corps' position.

CHAIRMAN VOWELS: So stop asking about

it.

COMMISSIONER BOCHNOWSKI: I see our traffic specialist over here. How are you -- do you feel the traffic studies were adequate? Do you feel comfortable what's being done?

UNIDENTIFIED SPEAKER: Yes, we're very comfortable.

CHAIRMAN VOWELS: I think we're going to get a report from him in just a little bit.

COMMISSIONER BOCHNOWSKI: Oh, good.

CHAIRMAN VOWELS: Are there any other questions of the Caesar's/RDI team?

MR. THAR: Two questions. Roberto, they may go to you or they may go to Mr. Boynton.
With regard to Starwood. It's my understanding
Starwood does not have any gaming properties
presently within their portfolio so to speak.

ROBERTO RIVERA-SOTO: Actually they do.

MR. THAR: Do they?

ROBERTO RIVERA-SOTO: Which came as a surprise to most of us. They have a non-restricted gaming license in Las Vegas. The King 8 Motel which -- our same reaction. Because it has 300 rooms therefore qualifies to have a non-restricted gaming license and in fact has it,

and as a result, Mr. [inaudible] who is the chairman and chief executive officer is personally qualified in the state of Nevada.

MR. THAR: Do they operate a casino?

ROBERTO RIVERA-SOTO: There's an

operating casino hotel there.

COMMISSIONER SUNDWICK: Next time you're out there go check it out.

MR. THAR: Does this confidential agreement, to the extent you can comment on it, provide that Starwood would in fact keep a Caesar's gaming interest as well as the Harrison County riverboat certificate of suitability and that property as a part of this takeover, or is there any expression they would attempt to sell them?

MR. ROBERTO RIVERA-SOTO: There is none of what we would call a forward looking expression. The agreement/plan of merger is essentially a snapshot. It's the day we sign we are acquiring the following assets, and I think Terry made the description quite clearly and I guess I haven't been involved in it. One tends to make things much more complicated than they are. This is actually a very very clean trans-

action. The net effect of what happens is that instead of having ITT itself owned by public shareholders, ITT would have then one shareholder which would be Starwood Lodging Trust, and Starwood Lodging itself is publicly traded on a [inaudible] share basis.

MR. THAR: But there's no statement right now that they intend to either keep or divest themselves of any interest in the casino operations?

MR. ROBERTO RIVERA-SOTO: No, the only thing I can tell you that may go to that, although it doesn't address it on all four squares, is that there is a commitment for assumption of all plans and responsibilities of all the subsidiaries of ITT. So at least on a going forward basis there is that representation.

MR. THAR: Thank you. With regard to the at-risk work issue, that is something Miss Mumford indicated you're still considering. Which way are you leaning?

MR. ROBERTO RIVERA-SOTO: It depends on which way the wind is blowing at the time. We are looking at it based upon where are we in the process with the Corps of Engineers, what

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representations we get from them as to our status, our continuing discussions with you and your staff and, frankly, the timing, I think you hit the nail squarely on the head. There is a time of year when it simply isn't prudent to commence construction because you're going to have to stop it or you're going to be delayed or, even if you start it today, the time that you would win on the other end because of weather and the like is so minimal that it doesn't make sense to start today. We are reviewing it at the very least on a weekly basis. We hold weekly conference calls among the construction operation and corporate people, and we would have liked to have started construction in September. September came and went. We weren't able to. October looks like it will come and go and we will not be able to do it then, but we would very much like to get construction done as quickly as possible. We made a commitment to this Commission and to the people of Harrison County to get up and going as quickly as possible, to get the revenue stream going, and that's what we would very much like to do.

MR. THAR: Thank you. That's all I have.

COMMISSIONER SUNDWICK: I have another question. You asked a couple questions about their arrangements. They also offered for us to see this agreement.

MR. ROBERTO RIVERA-SOTO: I have it here and with the Chairman's permission --

COMMISSIONER SUNDWICK: If you have some questions about it, maybe you'd like to review it. Doesn't make any difference to me. Probably in that envelope.

MR. ROBERTO RIVERA-SOTO: I have it for you and, with the Chairman's permission, I would approach and hand it to Mr. Thar. I don't wish the reading of this agreement on anybody. It's 110 pages single-spaced. I'd be happy to give it to you.

MR. THAR: Thanks, Bob.

COMMISSIONER SUNDWICK: I withdraw my question.

MR. ROBERTO RIVERA-SOTO: My last visit to the ophthalmologist told me I was graduating from bifocals to trifocals. I think this has something to do with that, but I'd be happy to hand it out.

MR. THAR: How about if we get it at the

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break.

CHAIRMAN VOWELS: Any other questions for the RDI/Caesar's group? We have some other people to address the certificate. Mr. Motley, Save our Rivers. Good afternoon, Mr. Motley. Mr. Motley, I just want to disclose for the record the situation. There was a member of your family, not your immediate family, but I represented in Evansville, Vanderburgh County, and was paid by the county for the representation of this member of your family. You and I had briefly discussed the outcome, as a matter of fact exactly what came out I think last spring when we were here. I just want to make that known to everyone. You and I have no connection as far as any legal representation. Neither you nor any member of your family paid me for that representation. As a matter of fact, Vanderburgh County paid me for that representation.

MR. MOTLEY: Yes, sir.

CHAIRMAN VOWELS: I just wanted to disclose that. Mr. Motley, it's good to see you again. Why don't you tell us what you have to say.

MR. MOTLEY: Mr. Chairman and Members of

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the Commission, commission staff, my name is Don Motley. I'm spokesperson for Save Our Rivers. You have a packet there in front of you that you might want to follow along. Our first issue is the water quality certification and, again, that is in administrative review. That hearing has been set for the 8th and 9th of January, 1998, but there's one specific condition that I believe this Commission will need to deal with, and that is Condition D, No. 15D. Should RDI/Caesar's fail to demonstrate to the satisfaction of IDEM that the decline in mussel community is not due to the riverboat operations, RDI/Caeasar's will be required to remediate all problems which may include but shall not be limited to modifications to the cruise route. What could this modification Caesar's has already stated in other documents and before this Commission they could not cruise upstream. So where does the boat go? If this condition is upheld, that boat's going to It's not going to be able to cruise be docked. because of the mussel beds, and that's something I think this Commission is going to have to look at sooner or later.

The second issue is air quality. Judy

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senior environmental manager of the transportation ozone section -- and the document's in there and it's highlighted. Under Title 1 of the CAAQAM is required to factor emissions from any development within a 25-mile radius of a non-containment area for its influence on air Proposed casino certainly meets these requirements. She goes on and talks about IDEM making question with IDEM, with the Army Corps of Engineers. She goes on -- if you look at the highlighted areas. According to the EPA Transportation Regulation 40CFR Part 51, a regionally significant project is defined as a transportation project that is on a facility which serves regional transportation needs such as access to and from an area outside a region. We also have a letter from -- and we have her comparison of the Aztar and Caesar's study. And what were the traffic assumptions based on? They appear to be grabbed out of the air. Again, she was the senior director of the transportation

Newlin -- Joyce Newlin, pardon me, IDEM's former

We then have a letter from the Jefferson County, Kentucky Department of Environmental

ozone section.

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Management, their pollution control district.

Our assessment of the air quality analysis is
that it is insufficient due primarily to the
inadequate traffic study.

Our third issue is a floodway line. That was redefined to move the hotel closer to Caesar's pavillion and parking area. I will now try to elaborate on this. We have a hydrologist that we've hired to do our studies and things. I'm just going to highlight the three things that he talks about, and you have two letters in your packet. One, they're ignoring the established 100-year profile; two, the removal of the levees east on the Kentucky side of the Ohio River; and three, not analyzing the impact of putting structures in the floodway. That is also under administrative review, and that hearing is not set until March 2nd through the 6th.

Our fourth issue is the MPDS permit. Without that permit they will not be able to discharge their sewage from their sewage treatment plant. There has been a public hearing set up for November 4th in Harrison County, and at that time we'll present our issue and a request to move the outfall or discharge to another location.

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The fourth issue is a mussel bed. stated in documents and letters from Dr. Schuster, Dr. Pierson that the present studies IDEM, one of the requests was they are flawed. had to do a pre-construction survey, which they did August 17th through the 23rd in what I consider less than favorable conditions. visibility for the divers was six to ten inches. They had to be weighted down with 80 pounds of weight in order to stay on the bottom of that How well of a study could you perform if you had 80 pounds of weight and you could only see six to ten inches in front of you and you're using a quarter meter grid piece of aluminum placing that on the bottom of the river?

We also have a letter from Dr. Pierson talking about a [inaudible] that was found that's on the Kentucky endangered list, and in his opinion, the finding of at least three federally endangered species and one endangered species in this number, along with the inserting of signing a real age to the whether dead category raises new questions about the presence of live endangered mussels at this site and certainly the Kentucky listed species are present.

The sixth issue is non-environmental. It's safety and encroaching of Kentucky waters. This is a drawing that was submitted to the plan commission and they had date stamped on the 27th of March. If you look at this drawing, they stated at the last commission meeting they had 110 feet of water or 135 feet of water to work in. If you look at the protective cells where they are located and measure from the protective cell to the state line on their drawing, not mine, you have approximately 106 feet. Their boat is 105 feet. So are they going to be encroaching?

The other issue is safety. You have two mooring cells that protect only three portions of that boat. If you'll measure, there's approximately one quarter of that boat still unprotected for collision on that one fourth of the boat or into the side of the boat. Again, I have a ruler. The scale is on the map. If anyone would like to check that out. Can they move the cells back? I don't think they can move the cells back because it's going to require -- the same as the hotel. Now that they moved and redefined the floodway line, what happens if the

DNR challenge we prevail and the floodway line is not in the right place? They're going to have to move the hotel again.

In closing, the Corps has stated -- and if you'll look at the last page. Again, this is a copy that was sent to Dr. Claude Baker. Corps of Engineers has said the only thing that they are looking at between December and January is that EIS. They state we cannot give you a time frame when the permit may be issued or denied. I don't think December and January is a good time frame to look at because the Corps in this letter says they cannot give a time frame for the issuance or the denial. They are looking at the EIS at that time.

I feel we have presented several new issues today that's not been presented before. The issue -- a new issue that just came was presented earlier by Caesar's is the takeover of ITT. If you happen to look at the -- I think I have a copy in some of your packets. It was out of the Wall Street Journal. They talk about this company being tax exempt in certain categories and things. My concern there is do they come out now that they're tax exempt and the county and

state loses funding. Again, that's a new issue
because it just came out in the Wall Street
Journal yesterday.

How much has the state and county lost in revenues with the delay after delay. I remember Caesar's saying in May if they was awarded the letter of suitability that they'd have a permit in about six months and three months later they would be in operation. It's some seventeen months later and they're no farther today than they were seventeen months ago on starting construction because every permit that has been issued is in administrative review, and it doesn't stop there. After administrative review there's fiscal review. The Army Corps of Engineers has already received documents from the Kentucky Natural Resources on issues of starting or establishing a lawsuit that they do not do any So how long are you going to allow -- let EIS. me rephrase that. Now one must look at how long this Commission will stand by and allow RDI/ Caesar's to continue to assault an environmentally sensitive and therefore inappropriate site at Bridgeport without the state or county receiving revenues? Thank you.

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CHAIRMAN VOWELS: Thank you, Mr. Motley.

Any of the commissioners have any questions for

Mr. Motley?

COMMISSIONER BOCHNOWSKI: Well, you know, I think some of these issues were brought up right from the beginning. I really appreciate your concern for the river. I know that we've had this situation before and as a commission we've really learned a lot about how different regulatory bodies work. The Army Corps of Engineers is truly out of our hands. We've had that happen with other environmentally sensitive areas, and personally I'm happy that they spend a lot of time. If that means we have to extend the certificate until they're absolutely certain that everything is going to be okay. You've raised questions. Kind of in a position where I think we need to go ahead with this and trust in the Army Corps of Engineers and some of these other regulatory agencies who do study these issues. Ι mean we get conflicting reports. We get one study from one group and one study from the other group and they don't match, so we do have to depend on the Army -- I mean we are at that point where we really have to depend on them to do

their job to make sure Caesar's does their job as far as the environment goes.

MR. MOTLEY: That's one of IDEM's conditions to their permit. If there's decline in the mussel bed, they're going to have to change their cruise pattern. If they can't cruise and they have to remain dock, that's a violation of the must cruise law. It's not a safety issue on that mussel bed. So what happens then?

COMMISSIONER BOCHNOWSKI: But we don't know if it's going to happen. That's what I'm saying. I'm saying we are just going to have to -- I mean that doesn't sound adequate possibly, but deal with those thing as they occur.

COMMISSIONER SUNDWICK: I think

[inaudible] the issues that you raise are
environmental issues to the Corps of Engineers
takes into -- under consideration, and what
you've just said is true. They're going to come
back and say no and they can't cruise and then we
got another thing to face us. We just asked
them. They'll get these permits in the next six
months. This should be over.

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MR. MOTLEY: The cruise -- I think on whether they could cruise over that mussel bed or not is an IDEM issue, a 411 quality permit.

COMMISSIONER SUNDWICK: They'll still have to come back to this commission and say "Well, we got everything but we really can't pull the boat away from the dock." Well, probably have a lot of problems if that happens.

COMMISSIONER BOCHNOWSKI: We're committed to cruising and we're committed to [inaudible].

MR. MOTLEY: Again, the issue of a 105-foot boat getting around 106 foot between the cell, protective cell and the state line. That was specifically Mr. Swan and Chairman Vowels' questions February 20th about them encroaching on Kentucky waters, and they were assured they had -- I think in one transcript says 135 feet, and plainly on this drawing it does not show 135 Again, if you continue to give them the letter of suitability you are basically continuing to tell them to spend their money. They keep coming back saying we spent 150 million or have contracts and things to that effect. Then today we hear 70 million, and they keep spending this money, and I can see where the

Commission stands saying, well, we've got to give them another letter of suitability because they spent all this money.

something. If they can't cruise that boat and it's going to be tied up at the dock, before I spend another dime on anything I'd figure out what you said. That's not true. They're making a big gamble. I wouldn't spend the next dime if that was true. If what you say is true and they're going -- somebody is going to tell us that.

MR. MOTLEY: It's their drawing.

You. That's just good common best sense. I'm not going to tell them how to run their business. I wouldn't spend a dime if I didn't think I could pull that boat away from the dock.

MR. MOTLEY: Like I said, this is their drawing. Thank you.

CHAIRMAN VOWELS: Any other questions?

Let's go to Doug Brown. Mr. Brown, I believe you will address the Commission.

DOUG BROWN: Thank you, Mr. Chairman.

My name is Doug Brown. I represent Carmel Hotels

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and Casinos and their Indiana gaming subsidiary in Harrison County Gaming Company LLC. Perhaps for Commissioner Darko and perhaps mainly for his benefit, probably give you a little history. were an unsuccessful candidate for the certificate that Caesar's now holds, which I know the rest of the commission is well aware of. submitted in the last go-around voluminous documents on February 11th stating all the reaons we felt the certificate of suitability of Caesar's at that time should not be extended and we believe that we submitted at that time irrefutable evidence that all the problems associated with this project on the site that have been addressed here today, and have been addressed for the last eight or nine months, were all either known or should have been known to Caesar's at the time that the application was filed and the time of the hearing occurred at which they received the certificate of suitability. We would respectfully ask that that document be reconsidered with respect to today's proceeding and be entered into the record of these proceedings.

We have taken the liberty of preparing two

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additional pages of materials for purposes of today which we think are going to be interesting and instructive to the Commission. If I might, Mr. Thar, pass these out. We thought it would be interesting to take a look at what the delay in this project is costing the State of Indiana, the people of Indiana financially. If you'll turn to page two, that is a table which shows boat by boat that's open in Indiana today how long it look them to get from a certificate of suitability issuance to the opening of the boat. You'll see that the shortest period of time was Hammond, Lake Michigan Charters, 224 days. longest period of time were the two Gary boats at 545 days. All the boats in operation today in Indiana, the average period of time that it took from the time they received their certificate until the time that they began operations was 443 You'll note on that table that RDI/ days. Caesar's is today 520 days and counting.

What does that mean financially? We didn't want to take figures out of our application as to what the financial implications of this are, nor did we think it was appropriate to take them out of Caesar's application. I thought the best

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thing to do was take the figures out of SPEA's report, your own consultant. Page one indicates what the revenues, first year revenues of this project are estimated by SPEA to be. You will note that the state and local direct tax and indirect tax revenues total some \$73 million which totals \$202,000 per day. Again, that's directly out of SPEA's report of April 1996. Ιn addition to that, this project is supposed to generate 902 non-construction jobs, 2,314 construction jobs, all of which presumably are on holdwhile this project is on hold. What does all If we look at how far past the that mean? average opening date we are today, 77 days, that totals \$15,556,000 of lost revenue. If we assume that the Corps of Engineers issues a Corps permit in December -- by January 31st of 1998, as has been suggested here today, and presuming it takes five months to get the temporary facility up and operating, which would put us to May 31st, this would be a total of 741 days from the time the certificate of suitability was granted. delay in the average time to 741 days totals over \$60 million of lost revenues to state and local government.

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Frankly, I marvel at the patience that this Commission has extended to Caesar's. It's frankly probably a good example to those of us who don't possess so much patience, but respectfully, enough is enough. This is costing \$202,000 per day for every day that this project is delayed, and the delays were known or should have been known at the time the application was filed. As everybody has noted or at least a couple have noted today. As I understand, the next thing that has to occur at the Army Corps of Engineers is they will decide either to issue their permit or to order an EIS. If they order an EIS, it's going to be, as I understand it, another twelve to eighteen months before a Corps permit can be issued. Based upon all this, we respectfully urge the Commission not to extend the certificate of suitability again today. however, in your wisdom you should choose to do so, we would urge you to consider two alternatives, to add two teeth, if you will, in the order extending it. We believe if it's going to be extended it should not be extended past If the Corps issues its March 1st of 1998. permit, you'll know that by March 1st and at that

point you can extend it again. If the Corps doesn't issue its permit by March 1st, we believe that the certificate of suitability ought to expire

Secondly, if you're going to extend it, we would respectfully suggest that at the time of the Corps, if it does, orders an EIS that the certificate of suitability be withdrawn at that time because then you'll know you're into at least another twelve to eighteen month wait. We don't think that's fair to the other applicants. We don't think that's fair to the state. Thank you. We'd be happy to address any questions you might have.

CHAIRMAN VOWELS: You've asked that we incorporate your earlier arguments and any documents that have been submitted at the earlier hearing and today's meeting; is that correct?

DOUG BROWN: Yes, Mr. Chairman.

CHAIRMAN VOWELS: I don't see any problem with that. Are there any questions of Mr. Brown?

Tell me about what would force the Corps to do an EIS study?

DOUG BROWN: Well, as I understand the

COMMISSIONER SUNDWICK: Yeah, I have one.

test, Mr. Sundwick, it is whether or not this project constitutes a major federal action, which then ancillarily means whether or not it is deemed to have a substantial effect upon the environment. I think we have plenty of information here to see that it has a substantial effect upon the environment.

COMMISSIONER SUNDWICK: Who would push that?

DOUG BROWN: Well, it's the Corps'

determination as to whether or not that test is

[inaudible], as I understand it. I also

understand that that decision can be contested by

other parties, environmental groups, what have

you. So that decision by the Corps is subject to

review.

commissioner Bochnowski: of course, if we don't grant an extension and go back to the drawing board and have rehearings, I mean either way we're into a lot of months. This whole thing, this whole problem is here because you had companies and parcels and it was done without the community really saying this is where we want a boat.

DOUG BROWN: I think, Commissioner

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Bochnowski, what bothers us most about this is we knew these circumstances existed and it existed at the time of the hearings and we said they existed and they were denied. Now what we said That's what's particularly has come true. frustrating about this. So when we talk about the fact if we were not to extend the certificate of suitability, we're in for a delay either way. That's true. But that's also fair and it's also just.

COMMISSIONER DARKO: Where is your site? A few miles up the road. DOUG BROWN: It's been farm ground for 150 years.

> COMMISSIONER DARKO: Upriver? Downriver.

DOUG BROWN:

COMMISSIONER SUNDWICK: There's got to be a point of level of fairness. I agree with I think we talked about that the last time. I asked Caesar's today is this going to be over at some time. They believe that to be true. Ιt will be over by the next time that we meet. tell you I wouldn't -- I don't want to go through it again. I think there's a level of fairness, but that's kind of past. I don't think I'd want to walk back in here and have to face me again in

X number of months and say "Gee, we still got another problem. It's going to take another year." My patience would go away.

DOUG BROWN: We just think the best predictor of the future is what has happened in the past. We seem to be hearing the same arguments time after time and nothing ever changes.

CHAIRMAN VOWELS: Anything else for Mr. Brown?

DOUG BROWN: Thank you very much for your time.

CHAIRMAN VOWELS: Then we have Mr. Land from INDOT. Finally, Mr. Land. Anything you can add?

MR. LAND: I have nothing.

CHAIRMAN VOWELS: Anybody have any questions for Mr. Land? We have before us Resolution 1997-37. This is a resolution concerning an extension of the certificate of suitability issued to RDI/Caesar's Riverboat and Casino, LLC on May 20, 1996. As you look through that, it lists out the history of the prior extensions. The second page there should be a change as to whether if it would be extended that

would remain valid until April 22, 1998, instead of 1997. Is there any motion in reference to this resolution to either extend or revoke the certificate of suitability?

COMMISSIONER SUNDWICK: That's not the only option, is there? I think we can change it, amend it?

MR. THAR: With regard to -- yes, that is the maximum date.

COMMISSIONER SUNDWICK: I think it's appropriate. We've been asked in fairness to say March 1st. It's a month from April. I'll be more than happy to listen to them in March.

CHAIRMAN VOWELS: Anybody else have any thoughts on that? Do we have a motion then to --

MR. THAR: Throw out for consideration this. Generally when we extend them, we extend them for 180 days. If we extend it for March 1st and they get the permit on March 2nd, does that matter? I think it's been made pretty clear by this Commission in the past if an EIS is ordered by the Corps of Engineers I think the Commission has pretty much indicated that that may very well be the gong that stops the extensions of the certificates of suitability because then the

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months.

period of time goes beyond -- well beyond anything that was contemplated by any party at the time that the original certificate of suitability was given out. I don't know if I would amend this over a month and a half. throw that out for your consideration. I don't believe that -- what Mr. Brown had to say, I think, is well taken particularly with regard to the conditions that he requested this Commission to put on it, but at this point in time I think Ann basically summed it up. If it's March 1st and we decide to take it away and it would have made a difference had it been April 22nd. not any farther ahead either date. I kind of feel probably that the sense of the Commission is we've ridden this horse longer than we intended to and maybe this is the last six months that we're going to ride it if we can't get these issues resolved, but I would give them six

COMMISSIONER SUNDWICK: I'll make the motion to extend it for a six-month period.

CHAIRMAN VOWELS: There's been a motion that the certificate of suitability be extended to April 22, 1998. Is there a second?

COMMISSIONER MILCAREK: I'll second it. CHAIRMAN VOWELS: Is there any further

COMMISSIONER DARKO: Mr. Chairman, before the vote, since I was not a member of the Commission when the certificate was issued or when Mr. Brown's client's application was considered, I would like to abstain from voting and the record would so reflect.

CHAIRMAN VOWELS: It will so reflect. In reference to the motion, there has been a motion and a second. Any further discussion? Mr. Darko abstaining, all those in favor of the motion say aye. Resolution is so approved. I think at this time -- it's ten minutes 'til Let's take a break until 4:05 on the nose and let's get back in here.

(Short break taken.)

CHAIRMAN VOWELS: We'll call the meeting The next item on the agenda is the application for approval of financing, Indiana Gaming Company, L.P, Lawrenceburg. you have everybody you need here with you now?

DALE BLACK: Good afternoon. My name is Donald Black, vice-president and corporate

Donald Malloy, Argosy's corporate counsel. At the last meeting we presented to you a package of the proposal and transaction, the \$25 million vessel loan for the Lawrenceburg Partnership, and at that time there were follow-up questions that had been addressed to us which we have attempted to answer and work with staff to bring to conclusion and at this time to answer any further questions and to request the approval for the loan.

controller for Argosy Gaming Company. With me is

CHAIRMAN VOWELS: Are there any questions from the Commissioners or of Mr. Thar? Do you have anything that you would like to address?

MR. THAR: I have no questions of Indiana Gaming Company. I think that they have responded to the questions that were posed to them at the meeting up in Michigan City. The loan of the \$25 million is really, for all practical purposes, kind of an operational loan and it was contemplated in their debt transaction when they went public with their debt. So from a staff position we have no reason why this request should not be approved.

CHAIRMAN VOWELS: Are there any questions

then? There's a resolution that we have. It's
Resolution 1997-38 and it concerns Indiana Gaming
Company, L.P.'s First of America Bank NA's
secured term loan. I believe everyone's reviewed
this and it has a space in there to either
approve or deny this request. Is there a motion
to approve or deny?

COMMISSIONER SUNDWICK: Motion to approve.

CHAIRMAN VOWELS: Is there a second to that motion?

COMMISSIONER BOCHNOWSKI: I'll second it.

CHAIRMAN VOWELS: Is there any discussion? There's a motion to approve Resolution 1998-38. All those in favor of the motion say aye. And the resolution is therefore approved.

DALE BLACK: Thank you.

CHAIRMAN VOWELS: Then next on the agenda is the application for approval of financing, Showboat Mardi Gras Casino, East Chicago. This is first meeting and waiver request. Representatives of Showboat Mardi Gras Casino here? Sir, if you'll state your name for the reporter.

JOE O'BRIEN: Yes, my name is Joe

O'Brien. I'm the chief financial officer for Showboat Mardi Gras Casino. We've come before you today to request approval for a line of credit approval in the amount of \$3 million. This is a done in conjunction with our parent company's banking institution. It's a one-year term for general corporate purposes just to have additional working capital available to us.

CHAIRMAN VOWELS: Any commissioners have any questions in reference to this request? Mr. Thar, it's request, it appears, first meeting, a waiver request.

MR. THAR: What that means on the agenda is that this is the first meeting that this debt transaction has come up and they have asked for a waiver of the two-meeting rule. From a staff point of view, it's a relatively straightforward and simple transaction as opposed to some of the other ones we have seen. They want to borrow \$3 million for operational purposes on kind of a revolving credit.

JOE O'BRIEN: That's correct.

MR. THAR: It's guaranteed by an affiliate company so there are no assets pledged. We have received an opinion letter from both Ice

Miller, their Indiana counsel, and a law that's out of Las Vegas, both of which take the same position at this time it does not violate our statutory prohibition on modification or anything else of the license. Consequently, from a staff point of view, this was contemplated in prior debt transactions brought before this Commission. The staff has no problem in recommending to the Commission that, A, it's really straightforward so this is one for which a waiver could very well be considered in good faith and, secondly, that it could be approved.

COMMISSIONER BOCHNOWSKI: I have a question. It's a revolving line of credit of three million so that this would be an ongoing kind of thing; you'd use it, replace it, use it, replace it? Is that correct?

JOE O'BRIEN: That's right, it has a one-year term.

COMMISSIONER BOCHNOWSKI: Is this in any way made necessary by a shortfall on funds or some kind of problem that you're having operationally?

JOE O'BRIEN: No, it was intended and included as part of our original bond indenture.

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We just feel it's a prudent way in order to have adequate cash reserves available.

COMMISSIONER BOCHNOWSKI: You indicated it before and now you got it in place?

JOE O'BRIEN: Yes.

CHAIRMAN VOWELS: Any other questions? There's a Resolution 1997-39, resolution concerning a line of credit by Showboat Marina Casino Partnership with Fleet Bank of North America. It's a two-part resolution. The first part would be we would either approve or disapprove of the request for the waiver of 68 IAC 5-3-2(b)(3) waiving the two-meeting rule, and then if that's either approved or disapproved, if we move forward on approved, then we look at approving the revolving line of credit, either approving or disapproving of that. It's sort of a multi motion, I guess I'm asking for, to either approve or disapprove the waiver and then, if we get past that point, to approve or disapprove of the line of credit. Is there a motion in that respect?

COMMISSIONER BOCHNOWSKI: I move that we approve the waiver. Do you want that all in one motion?

CHAIRMAN VOWELS: Yes.

COMMISSIONER BOCHNOWSKI: Then we approve the line of credit.

CHAIRMAN VOWELS: Is there a second?

COMMISSIONER DARKO: Second.

CHAIRMAN VOWELS: Is there any further discussion? All those in favor of the motion say aye. The motion is approved. Resolution 1997-39 is approved.

Next item on the agenda is the application for approval of various financial and intracorporate debt transactions of Trump Casino, Gary, first meeting. Representative of Trump?

ROBERT PICKUS: Good afternoon. My name is Robert Pickus, Executive Vice-President and General Counsel of Trump Hotel Casino and Resorts. The request before you today are two separate transactions and I'll describe each of them. The first, as Mr. Thar noted in his report to the Commission, Trump Indiana last month commenced construction of 301-room hotel at its Gary facility. It's anticipated construction of the hotel will be completed at the end of next summer and construction is moving along on schedule and so far the weather is cooperating.

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We should have our foundations in the ground before it freezes which was one of the tricky steps, and everything looks fine. construction process, like I said, should be completed and it was budgeted for approximately \$16 million. In assessing and considering the different alternatives available to us to finance that construction, we explored the availability of a debt financing for the construction of the hotel and have in fact identified a lender to provide funding in the amount of \$12 million -up to \$12 million to fund that hotel. is an item that in the initial public offering of the Trump Hotels and in some subsequent public offerings was always to be funded either out of available cash flow or debt financing. That was reflected in various public prospectuses that were utilized at the time of the offerings which had previously been provided to this commission and certain pages of which that specifically apply to this hotel project. We believe that has been included in the letter submitted to Mr. Thar and I believe you have before you.

In reviewing the availability of our cash resources and having a lender in fact available

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to fund the hotel, we've decided today is the best use of all the resources available to us to proceed with financing the hotel with this debt transaction. It is, as I noted, with a third party lender we believe reasonable and standard terms in terms of repayment and interest rate and as the construction is moving forward we would also request, similar to the request you just approved, that the two-meeting rule be waived with respect to this financing so that we may begin drawing down those funds and moving the construction forward in accordance with the schedule. Mr. Thar, I don't know if you wish me to proceed to the next item or if you wish to speak to each separately.

MR. THAR: There really are -- there's one other loan transaction plus there's two other contractual type agreements that Mr. Pickus may describe. The resolution we have prepared deals solely with the issue he has discussed which is the hotel. It's really an issue, Mr. Chairman, for the Commission as to whether or not they want to hear about all of it first or if they want to vote on the one he's just described.

CHAIRMAN VOWELS: When you say all of

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it, the second part has to do with --

MR. THAR: The second one -- and I don't want to steal Mr. Pickus' thunder, but when they went public they agreed to provide \$90 million to the wholly-owned subsidiary which is Trump Indiana. They neglected to put in a mechanism to pay it back. So that will be the next one theywish to dis --

ROBERT PICKUS: I would have phrased it somewhat differently.

MR. THAR: You just can't help but get a smile on your face. The other two issues — that's the grid note issue which is \$90 million which they have a lot of legitimate business reasons why that money should be paid back as debt, repayment of debt, as opposed to stock dividend, which they could, which would be a double tax (inaudible). The next two then are intracompany agreements, which generally the staff has handled, but because we're talking about new concepts in the Trump organization, we thought as a staff it should be presented to the Commission. So you determine whether or not you want the staff to continue handling it in this instance or if you'd like them to come back and

rediscuss it with the Commission after we have worked through the remaining issues we have with them on the service agreement and marketing agreement.

CHAIRMAN VOWELS: That's the services agreement with TCS?

MR. THAR: Yes, marketing agreement also, but they have two loans and then two intracompany public company contracts. So it's your choice.

COMMISSIONER BOCHNOWSKI: These services agreements I would think the staff -- isn't that more of a staff function?

MR. THAR: We have in the past. We've set up with regard to contracts particularly within the rules, contracts over X dollar amount, depending on the dollar line, have to be approved by certain levels within the corporation. We review them only for fairness and arm's length transaction, legitimacy of price. If we find out there's something wrong, then we've taken the position the Commission would go back and then go to the company and say you didn't follow these procedures or this contract was not fair, we'll disallow it. But generally we don't approve or disapprove at a commission level these kind of

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It is generally accepted business contracts. practice that with regard to utilizing trademarks, consolidations of services or marketing plans put put out by groups that own more than one casino, that there is a payback to the company that performs those services. That's basically the services contract, not to steal what you're going to say, Bob, and if I say anything wrong, please correct me. Services contract means that certain services will be provided by the Trump organization for Trump Indiana which will then eliminate the need to duplicate those types of personnel hirings and departments here in Indiana such as overall mass purchasing of certain types of paper towels.

COMMISSIONER BOCHNOWSKI: As long as they're not charging so much for those services that they're in effect taking money out of Indiana and (inaudible).

CHAIRMAN VOWELS: From what Mr. Thar has seemed to indicate was the staff has all along reviewed these to be certain they were arm's length transactions; is that correct? For fair market value, and my thinking is along the lines of this resolution 1997-40 that deals with this

\$12 million secured loan that I'm thinking along the lines of just dealing with that and leaving the marketing and the service agreement up to the staff and if there's something that they need our direction on, they would bring that to our attention. Does anybody have any thoughts on that? In reference to this presentation of Mr. Pickus here as it relates to this \$12 million secured loan, do any of the commissioners have any questions much Mr. Pickus? Mr. Thar, anything further on that?

MR. THAR: From a staff point of view, this particular construction loan is a relatively straightforward \$12 million borrowing. They have asked for a waiver of the two-meeting rule. We do not find this to be complicated or in any way out of line with the current prevailing rates. We would recommend the waiver. We would recommend that the Commission approve the transaction.

COMMISSIONER BOCHNOWSKI: For the hotel financing, the person that you're borrowing from, is he a hotel developer? Why is he providing this? Is it a person or company?

MR. THAR: Dane Bosworth, Inc. is a

company.

ROBERT PICKUS: It's actually an investment banker. They may loan the money themselves but then turn around and try to sell it or they may find a direct lender.

COMMISSIONER BOCHNOWSKI: Does that make the interest much higher?

ROBERT PICKUS: No, they've already agreed to the interest as reflected in the documents.

CHAIRMAN VOWELS: Does anybody have any other questions? We have before us this resolution concerning Trump Indiana Inc.'s Dane Bosworth Incorporated secured loan. The resolution calls that we make a decision with respect to the request for the waiver of the two-meeting rule. so that would need to be approved or disapproved and, if approved, then we move forward to the request for approval or disapproval of this loan. Is there any motion in either of those respects to approve, disapprove, so on?

CHAIRMAN ROSS: Make the motion we grant the waiver and we approve.

CHAIRMAN VOWELS: Commissioner Ross makes

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a motion that we approve the waiver of the twomeeting rule and approve the loan. Is there a
second to that motion? Any further discussion?
All those in favor say aye. Show that resolution
1997-40 is therefore approved -- adopted.

MR. THAR: Do you want to address the grid note for a first meeting purpose?

ROBERT PICKUS: Be my pleasure. think all but one commissioner I'm sure vividly recalls, back in 1985, a little bit before and a little bit after, there was a lot of activity going on with respect not only to the Trump casino project here in Indiana, but also a complete overhaul of the structure of the Trump casinos in Atlantic City and elsewhere resulting in its June 1985 initial public offering and then a subsequent 1996 merger with another one of its casinos in Atlantic City, followed two months thereafter by the opening of the Trump riverboat in Gary, Indiana. During this time the Trump casinos went through a lot of changes, most of which those of you were sitting up here back then experienced with us, sometimes painfully. One of the outcroppings of those various transactions was a rather substantial restructuring of Trump

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casinos, a lot of things happening at the same Although I would love to characterize time. (inaudible) than Mr. Thar did, since it was really the birth of a company, we might have missed a little knit or knack here or there, unlike some of the more mature publicly traded gaming companies that do exist. What that Since June of 1995 and resulted in is this. continuing the public company, actually a holding company of publicly traded (inaudible), has provided at various times upwards of \$70 million to the Indiana subsidiary to enable it to meet its obligations to construct and develop and operate the riverboat in Gary. Those funds, frankly, have always been carried on the books of the company as a loan. It was all anticipated that one day if good business permitted and satisfaction of its cetera other obligations being achieved that that money would be repaid. The ongoing review of our internal structure both by our own people on our outside auditors revealed that it probably would be a smart thing to document in a more formal way that loan transaction, so that is memorialized both with respect to what's happened in the past and what

maybe happen in the future as we continue to meet

our obligations under our certificate of

suitability and licensing by this commission and

also the development of the riverboat casino in

Gary.

That's essentially the history of the grid It is essentially set up to accommodate both the funds that have been advanced in the past and a certain level of funds that may need to be advanced in the future as the needs of the boat and its obligations continue. We believe that its terms are relatively straightforward within the context of that situation and again would ask that it be approved, understanding that this transaction might being a little -- take a little more time to digest than the \$12 million straightforward secured financing for a hotel. We do not request the waiver of the two-meeting rule so that we could answer any questions that you may have now or that the staff may have during intervening month, we'd be happy to appear before this Commission at its next meeting to seek that formal approval.

COMMISSIONER BOCHNOWSKI: How did you determine what the interest rate would be on

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24) 25 this?

ROBERT PICKUS: The interest rate was really determined by looking at the interest rate on our publicly traded bonds, which is 15 and a half percent, and we gave our company a little bit of a break, although some people may argue half a point may not be much. That's really where the number came from.

COMMISSIONER SUNDWICK: Sister company being --

ROBERT PICKUS: (inaudible)

COMMISSIONER SUNDWICK: If we approve this, then what?

ROBERT PICKUS: There are a couple of alternatives. I guess one alternative -- like I say, one alternative, which is not a preferred alternative which is consistent with what Mr.

Thar described, would be the repayment of these loans, a declaration of dividends by the subsidiary company, which of course would have some significant tax ramifications that we seek to not engage in. Beyond that I think we have to discuss with this Commission and commission staff --

COMMISSIONER SUNDWICK: Is there a name

associated with this faux paux that we could single out here in the record so Mr. Trump could personally say how did this happen?

MR. THAR: I think it would probably be from Bob's point of view they had numerous outside counsel paid heavily to take care of this.

ROBERT PICKUS: In fairness to the question, as I believe I've referenced in the letter, this debt has in fact been carried on the books by the company as a book account. For most accounting purposes it is treated that way. Most of the funds were advanced, not to get hypertechnical. I don't think that's necessary or required, but I believe my understanding is most of the funds were in fact advanced as a loan prior to the enactment of this regulation of a approval of debt. Having said all that and being where we are now and before we execute a formal agreement, we still thought it appropriate to come before the Commission.

COMMISSIONER DARKO: What's the interest rate on the Dane Bosworth loan we just approved?

ROBERT PICKUS: Twelve percent.

COMMISSIONER DARKO: Fifteen and a half

is the percent on corporate bonds? 1 ROBERT PICKUS: That's correct. 2 COMMISSIONER DARKO: Do you know how 3 they're rated? 5 ROBERT PICKUS: I do not at the moment. COMMISSIONER DARKO: Speculative? 7 ROBERT PICKUS: Fairly, yes. COMMISSIONER BOCHNOWSKI: We find that 8 everything we do is speculative. 10 COMMISSIONER DARKO: Seeing how they made 11 this decision, I'm not surprised. CHAIRMAN VOWELS: Any other questions? 12 13 Mr. Thar, anything? MR. THAR: It depends upon how the 14 Commission feels. We did not draft a resolution 15 with regard to this particular transaction. 16 the Commission wanted to waive the rule and 17 18 proceed ahead, we could and have a resolution for 19 your signature tomorrow. By the same token, if 20 you want to hold to the two-meeting rule, I don't think that causes a lot of discomfort with the 21 Trump organization. The only thing I would point 22 out is it's a matter whether the Commission wants 23 24 to go to the next meeting on this or deal with it. 25

COMMISSIONER BOCHNOWSKI: Basically Trump Indiana is going to have to pay this back, right, one way or another, and either we're causing them to pay more taxes or not? Is that the bottom line?

MR. THAR: Bottom line is the public company is entitled to get reimbursed for the money extended so the only thing we want to make sure of is that the equity stays as what was represented.

ROBERT PICKUS: Absolutely. It will never fall below that number.

MR. THAR: I believe with regard to the note, it contains two provisions which we found of interest and agreed with. One was while it's a demand note, they would not be making payments if to make a payment would cause them to go into default on any obligation to this commission or the City of Gary. The payments would always be deferred to make sure the Trump Indiana was meeting its requirements here in Indiana. Was there another point, either Cindy or Bob, that was along those lines? Was that the only safeguard consideration?

COMMISSIONER SUNDWICK: All we have to do

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is make a motion to get rid of the two-meeting rule and draft a resolution?

MR. THAR: We would draft a resolution that's substantially identical to the one we just signed for the hotel one if you want to deal with it today.

CHAIRMAN VOWELS: The purpose of the two-meeting rule was give the staff sufficient notice between the first meeting and then the time down the road? Is that the rationale behind that?

MR. THAR: The rationale behind it was that the first time that the Trump organization came before us with regard to going public combining some debt and equity, I think they showed up about ten days before they were going So after that we decided we to hit the street. needed some more notice and as a result drafted in more for this Commission's ability, the ability when they see it complicated or public financial transaction, the ability to be able to read it and digest it a little bit more and to have a second meeting to deal with it, if it so Some of these that are not as complicated chose. as the ones that Trump went through and they are

complicated. I don't know much about it, but I know even less about what they've actually done when I try to figure it out. This is really a pretty straightforward.

COMMISSIONER SUNDWICK: Why don't we just dispense with the two-meeting rule and (inaudible).

CHAIRMAN VOWELS: My thoughts like that as long as it doesn't cause the staff any problems.

MR. THAR: All I would recommend is that someone make a motion that we approve a waiver request made by Mr. Pickus, if you made such a request at the podium.

ROBERT PICKUS: I would be happy to make such a request.

MR. THAR: And then secondly, approve the grid note funding of -- what is it? Not to exceed up to \$90 million. And if the Commission votes to approve both of those, we'll just prepare the resolution with that in there and just do the signatures tomorrow.

COMMISSIONER SUNDWICK: I'll make that motion.

CHAIRMAN VOWELS: So you intially make a

motion to waive the two-meeting rule and then I assume to approve a resolution that would be prepared in reference to this grid note funding not to exceed \$90 million; is that correct? Is there a second to that motion?

CHAIRMAN ROSS: Second.

CHAIRMAN VOWELS: Is there any further discussion. Anything further? All those in favor of the motion say aye. Motion is approved. The staff will have the resolution prepared for us tomorrow.

MR. THAR: I believe the Commission has already indicated the services agreement and marketing agreement should be dealt with at the staff level.

CHAIRMAN VOWELS: Yes.

ROBERT PICKUS: Very good. Thank you very much.

CHAIRMAN VOWELS: The next matter on the agenda is the application for approval of corporate reorganization, Blue Chip Casino, Michigan City. If you'll state your name and spell it for the court reporter.

JOE McQUAID: Good afternoon. My name is Joe McQuaid. As you may recall, Blue Chip

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Casino currently has a shareholder, a corporate shareholder, H.P. of Indiana. H.P. of Indiana has no other operations and no other assets other than ownership of Blue Chip Casino. We would propose that the corporation H.P. of Indiana merge with Blue Chip Casino. The owners of H.P. of Indiana then would have direct ownership of Blue Chip Casino.

CHAIRMAN VOWELS: Any questions?

MR. THAR: We have not prepared a resolution on this issue simply because we think, A, there's not a new owner involved in this. This is in fact just a merger of a company. really seemed to happen was that, if we remember, back at the time Blue Chip received the certificate of suitability, some six months after that there came to be a bit of a dispute among who the shareholders of the company were. The dispute was eventually settled. The Commission subsequently approved ownership of Blue Chip -transfer to what we refer to as the Oliver Trust. That group owned the stock in Blue Chip directly. The other group owned H.P. of Indiana, and all they want to really do is merge those people into What we feel is that a resolution is not

necessary because there's no change in individuals that own it. Consequently, we want it brought before the Commission so it would be noted in the record if the Commission agreed with that merger so it would be in the minutes. From a staff point of view, we would recommend to the Commission that this be approved. No investigation is necessary. Our position is no application for change in ownership is necessary because it isn't and that this just needs to be formalized, shown in the minutes and approved by the Commission as something they've considered and allowed to have occurred. Is that about right, Mr. McQuaid?

JOE McQUAID: Yes, sir.

CHAIRMAN VOWELS: Essentially H.P.I. and Blue Chip Casino, Inc. have reached this agreement and whatever had gone on in the past it's all coming together to create one corporation where you're all everyone shareholders?

JOE McQUAID: That's correct, sir, all the individuals.

MR. THAR: Mr. Brown, you were here. You did represent, I believe, some of those share-holders and were involved with bringing the

1 Oliver Trust group before the Commission. MR. BROWN: Yes, I still do the Oliver 2 3 Trust. They are all well aware this is going This request has been made and they're on. 5 supporting the request. MR. THAR: So that would be unanimous 6 7 among all stockholders? 8 MR. BROWN: Absolutely. CHAIRMAN VOWELS: Does anybody have any 9 10 other questions? This doesn't require a 11 resolution but just our acceptance? MR. THAR: I think we would want it noted 12 it if the Commission does, the Commission does so 13 14 approve this merger and that it be so noted in 15 the minutes. CHAIRMAN VOWELS: Would there be any 16 objection to this merger then? Hearing no 17 18 objections, we will note for the record that we 19 approve of the merger. Thank you, Mr. McQuaid. 20 JOE McQUAID: Thank you. 21 CHAIRMAN VOWELS: The next item on the agenda is in reference to Empress Casino, 22 23 Hammond. It's the application for approval of corporate reorganization. 24 25 MIKE HANSON: Good Afternoon,

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Commissioners. Mr. Mike Hanson, general counsel, Empress Casino, Hammond. This is our request for effectively a merger of the entities of the members of Casino Hammond and LMC Leasing. Leasing owns the title to the vessel Empress III. Empress Hammond is the licensee in Hammond and for various tax reasons the Chapter S rules, as well as other consolidated reasons, we're coming to the Commission for this request today. will also then be the precursor of a request which we intend to come before the Commission in later this year of a total reorganization of Empress entities in which we are planning to form a holding company and then from that holding company will have two separate subsidiaries, one being Empress Hammond and the other being Empress This is our first stop and we are requesting commission approval of this today.

MR. THAR: From a staff point of view, this again is similar to Blue Chip. That is, in the diagram I believe Empress -- Lake Michigan Charters, LMC, Lake Michigan Charters Leasing, merged that into a new company. Then have the new company merge into Empress Hammond Corporation. The stockholders of LMC are the

same stockholder as Empress Hammond. As a result, there's no new ownership. It just merges -- what it actually does is it puts the -- consolidates the stock ownership into one. Secondly, it puts the casino vessel as an asset of the licensee now as opposed to a separate company, which from my perspective is a plus to the State of Indiana. This, much like Blue Chip, we visualize as not being a change in ownership. It's simply a consolidation or a merging of the ownership into one entity, that being the licensee with an asset transfer into the hands of the licensee at no cost.

MIKE HANSON: That's correct. Then the license remains with Empress Hammond, as it is now, except we will need a name change. The approval of this will also require a name change of the newly formed corporation to Empress Hammond.

MR. THAR: We asked them to bring this before the Commission not because -- again because we believe this should be noted in the minutes as something the Commission has heard and approved and primarily because their next move will then require, we believe, an application in

a more formal presentation with a resolution to accomplish the second step. This is the first step to get to what Mr. Hanson's described as a holding company scenario, which this commission we believe may want to take a look at a little closer or not a little closer, but certainly be given the opportunity. That will result in a very small change in stock ownership.

MIKE HANSON: That's correct.

MR. THAR: So again, much like the Blue Chip issue, it would be the staff's recommendation that the Commission, if it agrees with the proposal of Empress Hammond, acknowledges it has opinion presented to it and that it approves it and that it be so noted in the minutes that this has been approved.

CHAIRMAN VOWELS: There was a letter that you had written, Mr. Thar, on October 15th. It shows the proposed reorganization summary, and just for my mind -- and I'm sure Bob Swan's ears are probably burning because he probably really missing this kind of thing not being here today. This recommendation going through there, Mr. Thar sitting next to me here, Exhibit A attached there, if we would approve something there today,

what would be in the scenario on this page? 1 2 MR. THAR: At the bottom. Form a new company, Lake Michigan Charter Leasing merges 3 into the new company which then merges into the Empress Hammond leaving you with those companies 5 all in one entity. That's it. It would be 6 7 through that first page. Is that correct? MIKE HANSON: That's correct. 8 CHAIRMAN VOWELS: This next part is what 9 would come up later? 10 MR. THAR: What is shown in Exhibit A of 11 the letter of October 15th also reorganization of 12 Empress entities is the next step down the road. 13 CHAIRMAN VOWELS: Okay. That confused me. 14 Everybody follow it? I mean I understand it now. 15 Did you know it before I asked the question? 16 COMMISSIONER SUNDWICK: Yes. 17 COMMISSIONER BOCHNOWSKI: Of course. 18 CHAIRMAN VOWELS: Everybody knew it but 19 All right, that's enough. 20 me. COMMISSIONER DARKO: I've only been here 21 a couple hours and I knew it. 22 CHAIRMAN VOWELS: So your recommendation 23 is that we approve this first step here today? 24 MR. THAR: Correct. 25

CHAIRMAN VOWELS: Is there any objection from any of the commissioners to approve that? Showing no objection, we will approve that recommendation and we will look forward to the next step.

COMMISSIONER BOCHNOWSKI: While you're here, I have a question for you. Can you tell me the status of your hotel because I know that was something -- when you projected to start?

MIKE HANSON: We've been having quite a few meetings recently with the city concerning where we are with the hotel. We've made a presentation to them; they've made a presentation back to us. It's kind of we've had a lot of meetings prior to that with various hotel operators with respect to whether or not where we're going to build the hotel and what might the hotel include, and in all honesty, it's an ongoing process. We even had a meeting yesterday with the mayor that was discussed, and it's ongoing is where we are right now.

COMMISSIONER SUNDWICK: There is an end in sight? I mean it's hard to deal with a hotel.

MIKE HANSON: There is an end in sight, Commissioner.

COMMISSIONER BOCHNOWSKI: I'm asking this question in response to a phone call I received. I can't remember the gentleman's name. Lives in Hammond. I indicated that I would ask that question. I thought it was a good point because -- and I don't have the materials in front of me. It was his understanding that there was something of date in your certificate of suitability.

MIKE HANSON: The certificate of suitability did in fact state that construction of the hotel should commence after completion of the construction of our facility and opening of our operation. As a matter of fact, it has not commenced as of this time. We've been in touch with commission staff as well as the mayor and the city and have had ongoing discussion with them as well as hotel operators concerning that. We don't have any concrete plans yet. We've been doing all the formative discussions, have the land purchased for that and et cetera.

COMMISSIONER BOCHNOWSKI: So you have land for it?

MIKE HANSON: Yes.

COMMISSIONER BOCHNOWSKI: Where will it

be?

MIKE HANSON: Right now we purchased 10.4 acres right next to the overpass.

COMMISSIONER BOCHNOWSKI: And do you think that's where it will be?

MIKE HANSON: We're having discussions concerning that. The mayor has come back with other suggestions and comments concerning that as well as some of our other commitments concerning the commercial area and others, and all of those are kind of trying to put into one package. It involves in honesty a plan that the City of Hammond is trying to come up with, and that's a lot of the reason why it's taking a little bit longer to accomplish than one might have thought.

COMMISSIONER BOCHNOWSKI: So it's a part of their overall plan?

MR. THAR: In their economic development agreement, Section 5.17, because I believe we have to look it up. The same individual from Hammond has called us incessantly over the last couple days. It basically says -- well, the certificate says that they will begin it after substantial completion and operation of their facility. It also ties into an economic

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development commitment, a minority business development commitment and a housing commitment, of which those dates are to be discussed in in '96 and implemented in '97, some of which have, but the city has come up with -- in the development agreement it says before they build their hotel they get the consent of the city for the location. Where Empress had bought land and put the hotel at Site A, the city came back and said what do you they about Site B, and then somebody said, well, what do you think about Site So it's not only Empress that has not gotten this plan implemented. It is the city trying to put together what a commercial development would be best, a hotel would be best and other economic development moneys and whether or not it should be packaged as one thing and, if that is, does that change the footprint that this Commission saw so they have to come back to the Commission and get permission, or is it going to go the way it was originally described with the city giving input as to what they think is in the best interest of the city. So in truth, while the hotel hasn't been started, there hasn't really been any what I would call bad faith delay in not

getting it started as of this date because they're trying to come up with one overall comprehensive plan to put all of this in and figure out what the best site is because the city has the ability or I guess somewhat the requirement of having to agree to under your economic development agreement. Is that about right?

MIKE HANSON: Correct, not only does the city because of the party to our agreement, but also for city regulation such as zoning and the like, as well as possibly owning of land they are going to have a major say-so. If I could add just one more thing with regard to what you said. The hotel commitment was, as I stated, as far as when the starting date was that the other commitment said 1997 and thereafter, and so that there now the city and ourselves have been getting ready regularly or getting together very soon because of some other things that are developing concerning a whole broad formation of everything.

COMMISSIONER BOCHNOWSKI: Any idea when you might know when you're going to start?

MIKE HANSON: I don't know when we're going to start, but I would think --

1 COMMISSIONER BOCHNOWSKI: An idea about when the decision --2 MIKE HANSON: I believe I could 3 represent to the Commission that by the next 5 meeting we'll certainly have a very good idea 6 about where we're going. 7 COMMISSIONER SUNDWICK: Or we'll have the 8 guy call you. 9 CHAIRMAN VOWELS: Anything else of Mr. 10 Hanson? Thank you, Mr. Hanson. I assume there's no other business? 11 MR. THAR: We have no other business 12 other than the continuation the hearing which is 13 scheduled to be tomorrow at nine. 14 15 CHAIRMAN VOWELS: We will convene back 16 here at nine a.m. tomorrow, October 23rd. 17 18 19 20 21 22 23 24 25